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Fiji Airways Chooses Epicor ERP to Support Business Growth

End-to-end solution offers visibility and control to enable digital transformation

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced that [Fiji Airways](#), Fiji's National Airline, is implementing Epicor ERP, the global enterprise resource planning (ERP) solution.



Based in Nadi, Fiji Airways is the flag carrier of Fiji. It serves 21 destinations across 13 countries and territories, with more than 400 flights a week. Its domestic and regional subsidiary, Fiji Link, flies to a further nine destinations across the Fijian and neighbouring Pacific Islands nations. The Fiji Airways Group brings in 64 percent of all visitors who fly to Fiji and employs more than 1300 staff.

"We wanted a single technology solution that could easily manage all data across the business and that would enable our digital transformation strategy to increase productivity."
Andre Viljoen, Fiji Airways' Managing Director and CEO

Fiji Airways had been using an older ERP system from Epicor and was looking to upgrade to support its digital transformation and growth strategy.

Mr. Andre Viljoen, Managing Director and CEO, Fiji Airways, said, "Fiji Airways is a rapidly growing airline so we need an ERP solution that supports our objectives and can grow with us. We wanted a single technology solution that could increase productivity as well as easily manage all data across the business and that would enable our digital transformation strategy."

Fiji Airways has experienced significant growth over the last few years. In 2017, it grew the size of its fleet, launched new routes and increased the frequencies of its long-haul flights. In 2018, its focus is on growth as well as improving the overall customer experience. As part of that, Fiji Airways recently launched a travel app so guests can easily manage their flight journeys on the go. The airline also recently joined the oneworld alliance (which includes airlines such as Qantas, American Airlines, British Airways, and Cathay Pacific) as its first ever **oneworld connect** member, to bring additional benefits to its customers.

Managing new offerings and alliances is complex and requires a robust, modern ERP backbone. Following an extensive review and selection process Fiji Airways identified Epicor ERP as the ideal system to meet present and future needs.

Mr. Viljoen stated, “Implementing the new Epicor ERP system is integral to realising our digital transformation strategy. Our aim is to go paperless, so that means we need a platform that will automate business processes and workflows, streamline transactions and reporting, and manage spend to maintain compliance. The Epicor ERP system will provide a single source of truth which will help to increase efficiency and improve productivity, while reducing manual workflows and eliminating errors.

Greg O’Loan, regional vice president, Epicor Software, said, “We are delighted to extend our relationship with Fiji Airways. Embracing the latest in technology, Epicor ERP provides a real-time, accurate view of the business operations and also provides the flexibility needed as Fiji Airways evolves and grows.”

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed to fit the precise needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions dramatically improve performance and profitability while easing complexity so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

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