



## Epicor Success Story

# Welding Industries Malaysia Sdn. Bhd.

## Company Facts

- ▶ Location: Malaysia
- ▶ Industry: Manufacturing
- ▶ Web site: [www.wim.com.my](http://www.wim.com.my)

## Success Highlights

### Challenges

- ▶ WIM required an advanced ERP system that could provide support for the company's manufacturing processes and manage a huge amount of data

### Solution

- ▶ Epicor Manufacturing ERP solution is a comprehensive manufacturing management software that enables manufacturers to plan, schedule, execute, and monitor their entire manufacturing process

### Benefits

- ▶ Improved visibility over operations
- ▶ Increased cost savings
- ▶ Ability to support management's decision making processes
- ▶ Accurate live data



Founded by seven Leong brothers in 1972, Welding Industries Malaysia (WIM) has become the only local company in Malaysia that manufactures welding machines for use by industries after surviving the onslaught of the 1997/98 financial crisis and tough competition from local operators and China.

WIM has an on-going commitment to produce high quality welding products and services. WIM also provides after-sales service, and training to technicians of buyers and technical school students. The company is proud to be at the forefront of the welding industry, their commitment to originality and innovative technology ensures that growth to date will be more than matched by future achievements.

WIM also provides "Total Welding Solutions", which includes MMA, MIG, TIG, spot welding, plasma cutting, plasma welding, and robotic welding automation.

### Business challenge

Prior to implementing Epicor, WIM was using a local materials requirement planning (MRP) system. The company required a more comprehensive system to support their operations and provide information using real-time data.

Mr. Keng Foon Leong, General Manager, WIM, explains the company's requirement for a more advanced system. "The local MRP system had the manufacturing modules but it couldn't manage huge data. We do everything ourselves, from the raw materials through to the final assembly



of the machines we are making. We have many sections in our company and we required a more comprehensive system to manage a large amount of data.”

“We are a machinery assembly company so the manufacturing modules, particularly materials management, are very important to our business. We could not see our material movement on our previous system and we couldn’t see how much material we needed to utilise before our final assembly.”

## Solution

Epicor Manufacturing ERP solution is comprehensive manufacturing management software that enables manufacturers to plan, schedule, execute, and monitor their entire manufacturing process.

Embracing the latest in technology and built on a single unified data model, Epicor Manufacturing Production Software provides a real-time, accurate view of your manufacturing process so you can proactively manage your operations with confidence. Embedded business process management provides the flexibility you need to do business the way you want to do it.

Epicor material requirements planning (MRP) software and manufacturing software are part of a comprehensive solution portfolio that monitors a company’s entire manufacturing business.

## Benefits

WIM has been using Epicor for four and half years and has experienced many benefits including improved visibility,

increased cost savings and an ability to support management’s decision-making process with accurate live data.

“We reviewed a number of ERP vendors. We looked at each system and its functionality. Epicor stood out with its ability to link to our operations and provide the data we needed. Searching for information is easy. When we need information it pops right up onto the screen and saves us a lot of time. Epicor has increased the visibility across our entire business,” said Leong.

From raw materials to final product, Epicor for Manufacturing and MRP software provides a greater level of flexibility and agility. Mr. Leong explains, “Epicor provides us with greater visibility over our material movement and having an advanced MRP system within a comprehensive solution like Epicor is very important to the business.”

Mr. Leong also lists the ability to support management’s decision-making processes with verified live data as a key benefit of the Epicor ERP solution. The system enables WIM to validate the company’s spend and investment and support their decisions with accurate up-to-date information.

“Epicor has helped us to save money because we can make business decisions more clearly. We know that the data is accurate and the reports are correct. We can call on the Epicor system to support our decision-making process and let us make decisions faster and justify our spend.”

## About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software that is designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements is built into every solution—in the cloud, hosted, or on premises. With a deep understanding of your industry, Epicor solutions spur growth while managing complexity. The result is powerful solutions that free your resources so you can grow your business. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).



Contact us for more information on Epicor Products and Services

+65.6333.8121 | [asiamarketing@epicor.com](mailto:asiamarketing@epicor.com) | [www.epicor.com](http://www.epicor.com)

**Corporate Office**  
804 Las Cimas Parkway  
Austin, TX 78746  
USA  
Toll Free: +1.888.448.2636  
Direct: +1.512.328.2300  
Fax: +1.512.278.5590

**Latin America and Caribbean**  
Blvd. Antonio L. Rodriguez #1882 Int. 104  
Plaza Central, Col. Santa Maria  
Monterrey, Nuevo Leon, CP 64650  
Mexico  
Phone: +52.81.1551.7100  
Fax: +52.81.1551.7117

**Europe, Middle East and Africa**  
No. 1 The Arena  
Downshire Way  
Bracknell, Berkshire RG12 1PU  
United Kingdom  
Phone: +44.1344.468468  
Fax: +44.1344.468010

**Asia**  
238A Thomson Road #23-06  
Novena Square Tower A  
Singapore 307684  
Singapore  
Phone: +65.6333.8121  
Fax: +65.6333.8131

**Australia and New Zealand**  
Suite 2 Level 8,  
100 Pacific Highway  
North Sydney, NSW 2060  
Australia  
Phone: +61.2.9927.6200  
Fax: +61.2.9927.6298

The contents of this document are for informational purposes only and are subject to change without notice. Epicor Software Corporation makes no guarantee, representations or warranties with regard to the enclosed information and specifically disclaims, to the full extent of the law, any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality or reasonable skill and care. This document and its contents, including the viewpoints, dates and functional content expressed herein are believed to be accurate as of its date of publication, June 2013. The usage of any Epicor software shall be pursuant to the applicable end user license agreement and the performance of any consulting services by Epicor personnel shall be pursuant to applicable standard services terms and conditions. Usage of the solution(s) described in this document with other Epicor software or third party products may require the purchase of licenses for such other products. Epicor, and the Epicor logo are trademarks of Epicor Software Corporation, registered in the United States and certain other countries. All other trademarks mentioned are the property of their respective owners. Copyright © 2013 Epicor Software Corporation. All rights reserved. No part of this publication may be reproduced in any form without the prior written consent of Epicor Software Corporation.