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Major Australian Food Business Annex Chooses Epicor ERP for Growth

End-to-end solution to manage food manufacturing and packaging business, from 'quote to cash'

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced that [Annex](#), a major Australian contract food manufacturer and packing business, is implementing Epicor ERP, the global enterprise resource planning (ERP) solution.

Operating out of Melbourne in the health food and snacking industry, Annex makes, packages, and distributes products for global food brands such as Cadbury™, Nestle™ and Kellogg's®. Over the past 20 years, the company has evolved literally from the kitchen table into a multimillion dollar business with an average daily workforce of over 250 staff and contractors.

As a result of acquiring another business in 2007, Annex was operating multiple and separate systems. After years of 'coping' Annex knew that in order to grow the business efficiently it would need an all in one system. The process began in 2015 when around 25 ERP vendors were considered. By June 2016, the list had been reduced to three vendors.

Ashley Turner, director, Annex said, "We were using disparate systems and had customised them beyond support. We had ongoing problems and it had become clear that we needed an all in one system that would efficiently support our growth."

By December 2016, a decision was made to implement Epicor ERP along with Epicor Knowledge Mentor to support enhanced learning.

"Annex needs smart tools to be able to run a smarter business, and Epicor completely understands this," Turner said. "During the selection process they often finished our sentences for us—they understood the challenge that well. When discussing concepts like unit of measure, Epicor was there with the solution."

"We chose Epicor ERP as it could manage our supply, manufacturing and distribution, giving us clear visibility into critical business information," Turner continued. "Having accurate, timely, and meaningful



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data at our fingertips is absolutely essential for us to be able to service our customers and make smart business decisions. By switching to Epicor ERP, we will instantly save money by only paying one license for one system. However, the real value we're expecting to be able to measure will be the time saved on data entry and the optimisation of our inventory, which will help reduce our costs."

Epicor ERP solves the complex challenges of manufacturing, and positions businesses to grow profitably now and in the future. With a simplified and easy-to-use user experience, and an open framework, it enables stronger, fact-based decision making with built-in analytics. Epicor also provides the visibility needed to understand and better predict trends and decide on the correct mix of products and services in a portfolio.

"Epicor ERP offers businesses the industry-specific functionality and flexibility they need to support their customers and supply chain in today's ever-changing world," said Sabby Gill, executive vice president, international, Epicor Software. "Annex is a fast growing business and has experienced the growing pains you'd expect for an expanding health food and snacking business. The implementation of Epicor ERP will help to optimise sales and order management, warehouse management, inventory and forecasting. This will enable the business to focus on making smarter business decisions to fuel further growth."

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

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