



Laboratorios Kimiceg

Company Facts

- Location: Venezuela
- Industry: Pharmaceutical
- Web site: www.kimiceg.com

“Epicor has allowed us to be more efficient in our procurement plans, our productive and financial processes.”

Ricardo Blanco, IT Manager | Laboratorios Kimiceg

Established in Venezuela back in 1986, Laboratorios Kimiceg manufactures and markets high quality generic products, including analgesics, anti-inflammatory drugs, antipyretics, hypotensive drugs, antibacterial agents, and cough suppressors, which widely accepted by the consumers. The company’s plant is located in Maracay and manufactures nearly 10 million units of generic drugs per year. It is strongly commitment to quality, best practices for pharmaceutical manufacturing and strict cost analysis.

With the purpose of supporting the organization’s growth plan, through the incorporation of cutting edge technology, Kimiceg started the implementation of the Epicor solution in February 2006, and in only two and a half months, the system was up and running.

“Prior to implementing Epicor we had no process integration, and were using a homemade system to perform all processes, which created more work and set significant limitations for our growth,” said Ricardo Blanco, IT Manager for Kimiceg.

Since the Epicor implementation, Kimiceg has integrated all its business processes, from sales projection, purchase and production planning, to order capture, invoicing and collection. “This has allowed us to be more efficient in our procurement plans, our productive and financial processes,” he said.

The support of Kimiceg’s senior management, the active input from users and consulting support by Epicor Partner SCS Venezuela, were key factors to the success of the project. He also emphasized the completeness of the standard functionality the Epicor solution provided for the pharmaceutical industry, which eliminated the need to perform several customizations to adapt the solution to Kimiceg requirements.

Success Highlights

Challenges

- Integrate all organization processes for better efficiency and support to growth plan

Solution

- Epicor

Benefits

- Integration of all business processes
- Improved efficiency of procurement plans, productive and financial processes
- Purchase orders process reduced from 15 days to 3
- Orders managed in real time
- Seamless integration with a mobile sales system and a Web-based order capture system

“With Epicor we have placed technology in the top of the wave. To integrate our processes and functions has allowed the organization to grow, not only from the sales point of view, but the human resource view, by raising the technological level of the users,” said Blanco.

Epicor handles the planning of production and purchases—master producing scheduling (MPS) and materials requirements planning (MRP)—which allows them to foresee the future demand, and based on that information, suggest the purchasing needs and production orders to be placed.

“Nowadays, this is the first process performed by planning and logistics users on the first day of every month. No purchase order is placed that does not come from the strategic plan given by Epicor solution,” added Blanco. The system indicates the supplies and materials needed to fulfill the production plan, which in turn depends on sales projection. As a result, the purchase order process has been reduced from 15 to 3 days.

With the support of Epicor, Kimiceg has managed to develop its own management indicators and are considering the integration of Epicor Business Intelligence (BI) tools.

SOA-based integration

Built on a service-oriented architecture (SOA), and Microsoft .NET platform, Epicor has allowed a seamless integration with a mobile Web-based order capture system, provided by IBC Carvajal, from which the drug stores located along the country, place their orders and these are processed in real time, going at once to the packing process. The Epicor solution assigns batches, unleashes the process of shipping guides, and is reflected at the same time in accounting and inventory.

Epicor ERP for Chemical and Pharmaceutical

Epicor ERP for Chemical and Pharmaceutical organizations is a comprehensive enterprise resource planning suite that provides specific functionality to meet the complex needs of the pharmaceutical, chemistry, food and beverages and cosmetic industries. The solution offers finance, supply chain, manufacturing, and customer service functionality, enabling companies to gain better cost management, increase profits, and manage their operations.

About Epicor

Epicor Software Corporation is a global leader delivering business software solutions to the manufacturing, distribution, retail, and service industries. With more than 40 years of experience, Epicor has more than 20,000 customers in over 150 countries. Epicor solutions enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor inspires customers to build lasting competitive advantage. Epicor provides the single point of accountability that local, regional, and global businesses demand. For more information, visit www.epicor.com.



Contact us for more information on Epicor Products and Services

+1.800.999.6995 info@epicor.com www.epicor.com

Corporate Office
804 Las Cimas Parkway
Austin, TX 78746
USA
Toll Free: +1.888.448.2636
Direct: +1.512.328.2300
Fax: +1.512.278.5590

Latin America and Caribbean
Blvd. Antonio L. Rodriguez #1882 Int. 104
Plaza Central, Col. Santa Maria
Monterrey, Nuevo Leon, CP 64650
Mexico
Phone: +52.81.1551.7100
Fax: +52.81.1551.7117

Europe, Middle East and Africa
No. 1 The Arena
Downshire Way
Bracknell, Berkshire RG12 1PU
United Kingdom
Phone: +44.1344.468468
Fax: +44.1344.468010

Asia
238A Thomson Road #23-06
Novena Square Tower A
Singapore 307684
Singapore
Phone: +65.6333.8121
Fax: +65.6333.8131

Australia and New Zealand
Suite 2 Level 8,
100 Pacific Highway
North Sydney, NSW 2060
Australia
Phone: +61.2.9927.6200
Fax: +61.2.9927.6298

The contents of this document are for informational purposes only and are subject to change without notice. Epicor Software Corporation makes no guarantee, representations or warranties with regard to the enclosed information and specifically disclaims, to the full extent of the law, any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality or reasonable skill and care. This document and its contents, including the viewpoints, dates and functional content expressed herein are believed to be accurate as of its date of publication, May 2014. The usage of any Epicor software shall be pursuant to the applicable end user license agreement and the performance of any consulting services by Epicor personnel shall be pursuant to applicable standard services terms and conditions. Usage of the solution(s) described in this document with other Epicor software or third party products may require the purchase of licenses for such other products. Epicor, Business Inspired, and the Epicor logo are registered trademarks or trademarks of Epicor Software Corporation in the United States, certain other countries and/or the EU. Microsoft is a registered trademarks of Microsoft Corporation in the United States and/or other countries. All other trademarks mentioned are the property of their respective owners. Copyright © 2014 Epicor Software Corporation. All rights reserved.