

# Top 10 Business Decisions that Drive a Migration or Upgrade

## Top 10 Business Decisions

At Epicor®, we share a common purpose with our customers - success. Our solutions—both software and services—are designed to enable you to enjoy greater success within your organization.

As you evaluate your business demands and consider new platforms or technology, Epicor's migration or upgrade process provides a way to extend the value of your investment. Here's an overview highlighting ten reasons to consider a migration or upgrade to Epicor's latest manufacturing solution.

### 1 TECHNOLOGY ADOPTION

As your organization continues to grow, you'll need a technology foundation that allows you to take advantage of technology developments. Epicor's latest 100% service-oriented architecture based on the Microsoft® .NET™ Framework gives you the power of integrated applications, plus the flexibility to add functionality as your business environment shifts.

### 2 USER EFFICIENCY

Empowering employees who drive business and profits is easy with the familiar Windows® user interface in Epicor's latest manufacturing solution. Save significantly with less training time, reduced data entry error, and optimized resources versus adding employees as your business grows. Plus, you can have unlimited screens open and use only one concurrent user.

### 3 EASY INFORMATION ACCESS

Searching for information manually is time consuming and error prone. Don't drag down operations and customer service. With Epicor's latest manufacturing solution, you'll find real-time, accurate information with a business activity query tool that includes Dashboards and Trackers. Dive quickly into live production data and produce reports with ease.

### 4 QUALITY AND COST CONTAINMENT

Lean manufacturing and quality initiatives are critical to continued success in a highly competitive market. Epicor's latest manufacturing solution is positioned well with built-in electronic Kanban, parts on-the-fly, and Business Activity Manager for triggers and alerts throughout the system. Plus, use the Business Process Management rules wizard to trigger actions. With Product Lifecycle Management, embedded Product Configuration, and sophisticated product data management functionality, you can get your products to market with better quality and less cost.

### 5 FASTER, LESS EXPENSIVE COMMUNICATION

Optimize supply chain efficiency with handheld devices and tools like Service Connect. Use the power of XML to interface with your trading partners, other sites, customers and suppliers that make up your supply chain. Business orchestration, triggered tasks and events, and automated workflow are simplified with a visual drag-and-drop approach. With the eBusiness suite and Epicor Portal you can take advantage of the Internet for faster communication, new ways to connect with customers, and emerging business opportunities.

### 6 DATABASE FLEXIBILITY

Epicor's latest manufacturing solution runs on Progress® RDBMS or Microsoft SQL Server™. Both database options are direct, fast, reliable, and scalable, allowing you to choose what's right for your organization.

### 7 PASSIVE TO ACTIVE MANAGEMENT

Workflow Management, Service Connect, and over 256 out-of-the-box business intelligence analytics for your personal dashboard provide the visibility into day-to-day operations necessary to move from just passively measuring business progress to proactively planning next steps in real time. Get the information necessary to make smart, agile decisions and then easily produce forms and reports.

### 8 FUTURE GROWTH

Whether you are a global, multi-site or single-site manufacturer, Epicor's latest manufacturing solution is the right choice for you. With multilingual and localization capabilities, Epicor has a global presence and there are many companies that depend on us worldwide.

### 9 INCREASE SALES PRODUCTIVITY

Epicor's Quote Management, Order Management, and Advanced EDI Demand Management enable you to capture orders and seamlessly integrate with supply chain, production, fulfillment, and accounting systems. Automate labor-intensive processes and make the quote-to-cash process easy.

### 10 REDUCE IT COSTS

Epicor's latest manufacturing solution offers hassle-free IT maintenance with additional modules like embedded Customer Relationship Management and Advanced Planning and Scheduling which have no "integrations" to maintain. Additionally, Service Connect provides an easy way to integrate with other modules and third-party applications without custom programming.

Disclaimer: This document and its contents, including the viewpoints, dates and functional content expressed herein are believed to be accurate as of its date of publication, April 2007. However, Epicor Software Corporation makes no guarantee, representations or warranties with regard to the enclosed information. All information contained herein is subject to change without notice. The usage of any Epicor Software shall be pursuant to an Epicor end user license agreement and the performance of any consulting services by Epicor personnel shall be pursuant to Epicor's standard services Terms and conditions. Epicor and Vantage are registered trademarks of Epicor Software Corporation. Windows is a registered trademark of Microsoft Corporation in the United States and other countries. All other trademarks acknowledged. Copyright © 2007 Epicor Software Corporation.

**EPICOR**®

Visit us online at: <https://epicweb.epicor.com> • E-mail us at: [info@epicor.com](mailto:info@epicor.com)  
1.800.449.6772 or 952.417.5207