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Xplore Technologies Corp. Selects Epicor Cloud ERP to Enable Growth

ERP Upgrade to Support Revenue Growth, Operating Efficiency, and Profitability Initiatives

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced Xplore Technologies Corp. (NASDAQ:XPLR) has chosen the award-winning enterprise resource planning (ERP) solution, Epicor ERP, [deployed in the cloud](#), to consolidate business systems, automate processes, and provide real-time performance to support its business growth and profitability objectives.

[Xplore Technologies Corp.](#), maker of the most rugged tablets on Earth, has been in the business of developing, integrating, and marketing industrial grade rugged tablets for customers in several sectors for more than 20 years. The company is headquartered in Austin, Texas.

“We needed a system that could support both our growth trajectory and increased focus on maximizing profitability through operational efficiency,” said Tom Wilkinson, chief financial officer, Xplore Technologies Corp. “To achieve this, we were looking for a single, integrated solution that could provide processing of transactions and accurate, timely financial reporting for improved decision making. We found Epicor Cloud ERP to be the right fit for us.”

Streamlining Data through the Cloud for Business Growth

After acquiring the assets of another company, Xplore Technologies found itself needing to consolidate disparate ERP systems that didn't necessarily always talk to one another. Xplore also needed of a new set of technologies capable of supporting its global business growth strategies. The company chose [Epicor ERP](#), which is set to enable faster business growth by establishing streamlined workflows and reducing redundant data entry. Additionally, Xplore Technologies leadership concluded a cloud deployment was a cost-effective option that would make it easier for users in different locations to collaborate seamlessly.

“Epicor Cloud ERP eliminates the need for separate applications, spreadsheets and ‘one off’ processes,” said Craig Downing, senior director, product marketing for Epicor Software. “By relying on



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Epicor to provide easy-to-access business data across multiple offices, companies like Xplore Technologies are able to leverage real-time information to power their business.”

“We need data at hand for executive dashboards and systems that will empower our people to self-serve, as well as deliver real-time information to support pricing for large deals while at the same time supporting our aggressive operating efficiency targets,” Wilkinson continued. “We are looking forward to having access to better information in a more expedient fashion to support our business objectives.”

About Epicor ERP

Ideal to support make-to-order, configure-to-order, and configure-to-stock manufacturing and guided by the needs of today’s users, Epicor ERP is a global enterprise resource planning solution that delivers the choice, flexibility and agility to drive growth and opportunity throughout your business without the complexity of legacy platforms. A single, end-to-end software solution for business, Epicor ERP offers a modular approach with robust capabilities focused on reducing costs, streamlining processes, and improving customer responsiveness across the enterprise -- all top priorities toward achieving continued growth and profitability. Visit the Epicor ERP [solution hub](#) to learn more.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

About Xplore Technologies

Xplore is The Rugged Tablet Authority™, exclusively manufacturing powerful, long-lasting, and customer-defined rugged tablet PCs since 1996. Today, Xplore offers the broadest portfolio of genuinely rugged tablets – and the most complete lineup of rugged tablet accessories – on Earth. Its mobility solutions are purpose-built for the energy, utilities, telecommunications, military and defense, manufacturing, distribution, public safety, healthcare, government, and field service sectors. The company’s award-winning military-grade computers are also among the most powerful and longest lasting in their class, built to withstand nearly any hazardous condition or environmental extreme for years without fail. Visit www.xploretech.com for more information on how Xplore and its global channel partners engineer complete mobility solutions to meet specialized workflow demands. Follow us on Twitter, Facebook, LinkedIn, and YouTube.

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