

AUSTIN, Texas, February 14, 2017

Pro X Home Center Prepares for Accelerated Growth with Epicor Retail Solutions

Home Improvement Retailer Will Be Supported by Epicor Point of Sale, Workforce Management, and eCommerce Offerings

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced [Pro X Home Center](#) will leverage various award-winning solutions from the Epicor [retail software](#) product suite to improve inventory management, gain access to in-depth business analytics, streamline employee scheduling, and expand the company's online store.

Based in Bonners Ferry, Idaho since 2004, Pro X Home Center is an independently-owned member of Do it Best®, stocked with products tailored for the surrounding community and an online catalog that features over 67,000 items available for purchase.

Identifying the need for a technology partner that could sustain aggressive growth of the business, Pro X Home Center will launch the [Epicor Eagle N Series®](#) retail business management solution across its business. "Our business growth has shot through the roof over the last few years, which has been very exciting," said Jeff Brubaker, owner, Pro X Home Center. "This growth has put us in a position for expansion, but in order to attain that expansion we needed a retail business management solution that could help get our business in order. Our previous point of sale (POS) system was holding us back, as it was not providing us with the information we required, specifically around inventory management and analytics. We are moving to the Epicor Eagle N Series solution because it will help deliver the results we need to support the company—including real-time data in our current location, which will be crucial for expansion into other areas—to make proactive decisions, and grow."

Improved Staffing Decisions to Boost Bottom Line

Pro X Home Center has also selected the [Epicor Scheduling+™](#) solution to better equip the business with appropriate staffing levels. "We decided to add the Epicor Scheduling+ tool for a couple of reasons," said Susan Shope, general ledger manager, Pro X Home Center. "First, we were finding problems with our current timekeeping program. The information was not being transported correctly from the time clock device to the software management piece. In our old system, we were doing



"We are moving to the Epicor Eagle N Series solution because it will help deliver the results we need to support the company, make proactive decisions, and grow."

Jeff Brubaker
Owner
Pro X Home Center

manual adjustments at the end of the month to add payroll into the system, so we were unable to tell how wages were affecting our bottom line, except at month end. Second, we liked the fact that it would be easy to see the sales volume in comparison to the labor force. We hope by using Epicor Scheduling+ software we will be able to more accurately predict the busy times, not only selling, but also other factors like stocking and inventory, and be better prepared with personnel.”

Readily Available Co-Op Data

The longstanding relationship between Epicor and [Do it Best Corp.](#) gives hardware, lumber, and building materials members that use the Eagle N Series solution seamless access to the cooperative information they need. “We are located in the heart of a competitive home improvement and building materials environment, but we distinguish ourselves by selling higher-end products and tailoring our service offerings. Do it Best does a superb job of having a variety of products available for us, which in turn gives our customers better business outcomes. Because of the easy access to the Do it Best catalog and vendor information within Eagle N Series software, we will no longer need to go back and forth between various programs. All the information we need will be available at the click of a button in one system,” said Brubaker.

Online Store to Improve Customer and Vendor Engagement

With a successful and expanding online store, Pro X Home Center will also deploy the [Epicor iNet eBusiness Suite](#). “Epicor iNet eBusiness Suite software was selected for future expansion we hope to make. We understand that many people do not use brick and mortar stores as much, and we want to capture a part of the population we may be missing. By allowing our customers to view not only everything we stock, but also items that we can special order, we will improve customer engagement and meet all of our customers known and unknown needs, wants, and wishes,” said Shope.

“As we implement Epicor iNet, our contractor customers will certainly appreciate the online access to account information,” said Brubaker. “With e-statements, e-invoices, and e-purchase orders, we will be able to easily and automatically email invoices, statements, and purchase orders to our vendors. I have no doubt this will save us time and money, as well as increase customer satisfaction since they will have quick access to the information they need.”

“Epicor Eagle N Series offers the industry-specific functionality our customers need to successfully and efficiently run a retail operation,” said Doug Smith, director, product marketing, retail and distribution, Epicor Software. “By partnering with Epicor, Pro X Home Center will be able to take advantage of key technologies for vital business visibility, improvements, and growth. We are excited to welcome Pro X Home Center into the Epicor retail family.”

About Epicor Eagle N Series

Epicor Eagle N Series software is a fully integrated retail business management system, with built-in best practices, designed for small to mid-sized businesses. Thousands of retail customers rely on the

Epicor Eagle N Series solution to operate more efficiently and grow revenue and profits. Visit the Epicor Eagle N Series [solution hub](#) to learn more.

About Epicor Scheduling+

Epicor Scheduling+™ is a robust, cloud-based workforce management solution that provides intelligent scheduling, task management, and time and attendance tools based on historical and real-time point of sale (POS) data. The Epicor Scheduling+ application, easily integrated with the leading Epicor Eagle retail business management system, is an innovative solution designed to help retailers effectively manage labor costs, save time and money, and improve overall operational efficiencies. Visit the Epicor workforce management [solution hub](#) to learn more.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

#

Epicor, Eagle N Series, Epicor Scheduling+, iNet eBusiness Suite, and the Epicor logo are trademarks or registered trademarks of Epicor Software Corporation, registered in the United States and other countries. Other trademarks referenced are the property of their respective owners. The product and service offerings depicted in this document are produced by Epicor Software Corporation.

Contact: Lindsay Ortega
Senior Specialist, Public Relations
Epicor Software Corporation
+1 952 417 5022
lortega@epicor.com