

AUSTIN, Texas, Feb. 8, 2016

### **One Stop Parts Source Upgrading to Epicor Vision Automotive Aftermarket Software to Meet Its Business Growth Needs**

***California-Based Distributor Targeting Increased Inventory Control, Improved Operating Efficiency, Other Key Business Benefits***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced that One Stop Parts Source, a California-based two-step distributor of automotive undercar replacement parts, will upgrade to the [Epicor® Vision®](#) business management solution to meet its business growth needs. Epicor Vision is a comprehensive distribution management solution utilized by a growing number of leading multi-location distributors of motor vehicle components.

The move to Vision will enable One Stop Parts Source to accurately and more easily track inventory at each of its 16 locations and leverage extensive business analytics and graphics-based catalogs, according to the company's technology director, Terry Flavia. The decision to upgrade systems was years in the making, with the tipping point being the sale of the company two years ago to Uriman Inc., part of South Korea-based Halla Meister Limited, which provided access to increased capital for new technology and market expansion.

"We put (a technology investment) off as long as possible, but our old system lacked true multi-store functionality. It did not have the ability to maintain a good hub-and-spoke model, and we knew it was time to make the change," Flavia said.

Across North America, warehouse distributors and jobbers such as One Stop Parts Source are upgrading their systems to meet the demands of an increasingly competitive marketplace. New technologies can help wholesalers achieve step-change improvements in inventory control and overall operating efficiency while ensuring a clearly differentiated customer experience.



**Caption:** California-based auto parts distributor chooses Epicor Vision to support business growth.

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*Terry Flavia, Technology Director  
One Stop Parts Source*

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“We are hearing from more and more distributors who have realized it’s time to reinvest in their companies and position themselves for long-term, profitable growth through the use of modern, market-proven technology solutions,” said Scott Thompson, vice president, automotive, analytics and content, Epicor Americas. “One Stop Parts Source is another leading aftermarket business that has recognized this need. We are confident that they will experience the many business-building advantages that come with the Vision software.”

According to Flavia, One Stop Parts Source representatives spent nearly six months in selecting their new software, and spoke with other users of the Vision solution before finalizing their decision. “There are a few features we found to be really important, such as integrated accounting, since we currently are running an external accounting package,” he said. “We also thought the bolt-on business intelligence program, depth of the multi-store capabilities, inventory modeling and having the LaserCat 3 eCatalog were all big pluses. We know that Epicor has the horsepower and the support structures behind it to get the job done for us, and the active development going forward to keep us at the top of our game.”

Epicor Vision is a powerful enterprise solution that includes world-class customer relationship management (CRM) tools, a centralized database, highly advanced price management and inventory capabilities, comprehensive “central services” functionality, integrated accounting, and other features that help drive sales, operational efficiency and customer satisfaction. The solution also includes a comprehensive “three-way match” feature that helps users quickly identify and reconcile discrepancies between purchase orders, advance shipping notices, receivers, and vendor invoices.

To learn more about Epicor Vision software, please contact your Epicor representative, call Epicor toll-free at +1.888.463.4700, or email [automotive.marketing@epicor.com](mailto:automotive.marketing@epicor.com).

#### **About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

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