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Locksmiths' Supply Company Selects Epicor to Manage Growth, Diversification and Distribution

Tech-Savvy Market-Leader is Modernising its End-to-End Resource Planning for More Efficient Distribution

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth today announced that Locksmiths' Supply Company (LSC), Australia's market leader in the wholesale distribution of locksmithing hardware and security products, chose to implement its cloud deployed enterprise resource planning (ERP) solution, Epicor ERP.

LSC, first incorporated in 1926 with rich family history, offers high quality locksmithing, security and hardware products to the Australian market. The business attributes its consistent and significant growth during the last decade to its ability to change and adapt alongside the rapidly evolving security industry. Keeping pace with the industry as it moves from a mechanical environment to a digital one, LSC has developed a vast range of over 30,000 hardware, software and service products and maintained a focus on being the distributor of choice for new security technology and products in Australia.

The company's growth, diversification and complexity led it to seek a contemporary ERP solution, one that could manage all supply chain and distribution efforts as well as provide top-line visibility into critical business information.

"Security is a growth industry and technological advancements are being made all the time. Our staff are used to seeing smart technology built into the products we sell, from the humble car key right up to home automation, commercial and automotive security," said Paul Newton, LSC's project team leader. "In order to remain competitive and retain staff, the onus was on us as managers to provide modern software which is flexible, intuitive and instinctive rather than proprietary, complex and unwieldy."

LSC wanted an ERP solution that in addition to supply and distribution functionality would also reduce the manual sharing of information between staff and could centralise access to this information for



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Paul Newton, CFO, LSC

greater transparency. During the procurement process, LSC discovered a great fit in Epicor ERP software.

“We knew we needed streamlined processes in terms of supply and distribution in order to continue to grow,” said Newton. “In addition, we wanted some specific functionality which Epicor offers and when we realised the potential for Epicor to become a real, strategic partner to us, the decision to change systems was obvious.”

“We churn out huge volumes of orders and have to make sure we supply customers as efficiently as possible without introducing time delays into the supply chain. With Epicor ERP, staff will be able to complete more sophisticated demand forecasting, and also maintain the integrity of our stock and manage our national supply chain even more effectively,” said Newton.

“Epicor ERP offers its customers the industry-specific functionality and flexibility they need to help support their customer base and supply chain,” said Vince Randall, vice president for Australia and New Zealand, Epicor Software. “LSC has grown alongside technological advancements in security and the implementation of Epicor ERP will streamline functions such as sales and order management, warehouse management, inventory optimisation and forecasting. This will permit them to focus on bringing new technologies to market and training and servicing their customer base, growing even further.”

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

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