

FOR IMMEDIATE RELEASE

LB Water Inc. to Implement Epicor Wholesale Distribution ERP

Waterworks Distributor Selects Epicor Prophet 21 for its Deep Industry Functionality

AUSTIN, Texas, January 27, 2015 -- Epicor Software Corporation, a global leader in [business software solutions](#) for manufacturing, distribution, retail and services organizations, today announced that LB Water Inc. of Selinsgrove, Pennsylvania, has selected the Epicor Prophet 21 [wholesale distribution](#) enterprise resource planning (ERP) solution to increase business efficiency and streamline processes for overall performance.

A value-added distributor of waterworks infrastructure products including pipe, fittings, valves, hydrants, and water metering technology, LB Water has been providing quality water and wastewater solutions since 1970. During that time, the company has grown to eight full-service locations covering Pennsylvania, Maryland and Virginia. Epicor Prophet 21 will provide LB Water with a scalable business management system for 120 users initially.

“Throughout our evaluation process, we were very impressed with the depth of distribution expertise on the Epicor team. They understood our business and current and future needs,” said Brian Shirk, director of information technology at LB Water Inc. “In replacing our legacy solution, we needed an ERP system that was specifically geared toward distribution, and a partner who is committed to distribution. With Prophet 21 and Epicor, we feel we have found both.

“Our existing ERP system did not give us the ability to see real-time data across all locations,” he added. “Having that ability in Prophet 21 is invaluable, enabling us to make better purchasing decisions, lower our inventory levels, and continue to provide the high level of support that our customers expect. And the integrated Customer Relationship Management (CRM) system in Prophet 21 will give us the ability to merge the contact, lead and opportunity information we have compiled directly into the ERP system and truly leverage it for our salespeople.”

“We are pleased to partner with LB Water Inc. and help them further their reputation for outstanding industry expertise, inventory management and customer service,” said Kami Kurth, director of product management, Epicor Distribution. “We look forward to working with them as they implement aspects of the Prophet 21 solution that are particularly critical to their business, such as CRM, a wireless warehouse management system, and real-time access to the ERP system from mobile devices.”

For more information on Epicor Prophet 21, call 1.800.776.7438 to speak with an Epicor solutions specialist, or e-mail info@epicor.com.

About Epicor Software Corporation

Epicor Software Corporation is a global leader delivering inspired business software solutions to the manufacturing, distribution, retail and services industries. With over 40 years of experience serving small, midmarket and larger enterprises, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), retail management software, supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor provides the single point of accountability that local, regional and global businesses demand. The Company's headquarters are located in Austin, Texas, with offices and affiliates worldwide. For more information, visit www.epicor.com.

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