

AUSTIN, Texas, September 29, 2016

Epicor Customer Kroll International Named 2016 Constellation SuperNova Award Finalist

Leading Law Enforcement Equipment Wholesale Supplier Recognized for Adopting New Technologies Supporting Growth and Breakthrough Operational Efficiency

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today congratulated Kyle Rehner, ERP system administrator for Kroll International, on being named a [Constellation Research 2016 SuperNova Awards](#) finalist in the "Technology Optimization and Innovation" category. Constellation SuperNova Awards celebrate the leaders and teams who successfully apply emerging and disruptive technologies for their organizations.

Kroll International is a leading wholesale supplier of law enforcement, military tactical, public safety, homeland security, first-responder firearms, and shooting sports equipment. For more than three decades, the company has specialized in the stock of more than 100,000 products from 160 world-class brands for convenient shipping to dealers worldwide. Known as "the law enforcement wholesaler," Kroll enjoys an enviable position in a market that is fiercely competitive and which has razor-thin margins.

To support its growing business and maximize warehouse operational efficiency, Rehner and his team have leveraged the [Epicor Prophet 21](#) ERP solution to streamline processes including receiving, picking, inventory operations, cycle counting, and adjustments. And Kroll's placement of products in the warehouse continues to become more intelligent aided by the [Wireless Warehouse Management System](#), which directs employees where to place high-movement items for maximum efficiency and maps pick routes for commonly picked items.

Since going live on Epicor Prophet 21 in June 2013, Kroll has doubled its revenues. Average daily volume of shipped orders has increased by over 21% since implementation, inventory turns have improved by 1 day on average, and overall warehouse productivity has improved by nearly 17%.

"Epicor congratulates Kyle and Kroll International on being named a SuperNova Award finalist," said Celia Fleischaker, executive vice president and chief marketing officer, Epicor Software. "Kroll's



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Kyle Rehner
ERP system administrator
Kroll International

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“The finalists of the 2016 SuperNova Awards demonstrate a deep understanding of the elements required for digital transformation,” said R “Ray” Wang, chairman and founder at Constellation Research. “These innovators take risks, overcome obstacles, and defeat myopia for the purpose of furthering disruptive technology. I know the SuperNova Award finalists will inspire other technology leaders to implement new technologies and transform their organizations.”

About Epicor Prophet 21

Leveraging more than 40 years of distribution industry knowledge and expertise, Epicor Prophet 21 is an end-to-end distribution solution offering deep functionality—from open ecommerce platforms to mobile sales and field services, wireless sales counters and warehouses, advanced inventory management, and customer optimization tools. Visit the Epicor Prophet 21 [solution hub](#) to learn more.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

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