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### **Jobbers Automotive Warehouse, Inc. is the Latest Alliance Group Shareholder to Select Epicor Vision Software**

***Wichita, Kan.-Based Distributor Upgrading from In-House Solution; 11 Alliance Group Members Now Using or Moving to Vision Platform***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced that [Jobbers Automotive Warehouse, Inc.](#) an automotive replacement parts distributor based in Wichita, Kan., will upgrade from a custom software platform to the [Epicor Vision](#) distribution management solution. With two warehouses and a network of nearly 80 company-owned and independent stores across Kansas, northern Oklahoma and eastern Colorado, Jobbers Automotive is the eleventh Aftermarket Auto Parts Alliance shareholder to select the Epicor Vision platform.

“It is definitely time to change (solutions),” said Bob Evans, president and CEO, Jobbers Automotive Warehouse, Inc. “Our current system was in need of major hardware and software upgrades, so it was clear to us that the best choice was to rely on Epicor to help keep us up-to-date going forward with their continued enhancements to the Vision software. We talked to other Alliance members who are using Vision, and they all had nothing but great things to say about it.”

Epicor Vision software is a powerful enterprise solution that includes world-class customer relationship management (CRM) tools, centralized database, highly advanced price management and inventory capabilities, comprehensive “central services” functionality, integrated accounting and other features that help drive sales, operational efficiency and customer satisfaction. The Vision solution has been adopted by dozens of leading replacement parts distributors, including several who have upgraded from Epicor Ultimate, Epicor A-DIS, and Epicor Prism software as well as an array of competitive platforms.

Evans says the move to Vision will benefit Jobbers Automotive in several ways, including helping increase inventory efficiency, enhance pricing control, and improve order fill. He also expects the new software to help in the recruitment and retention of young, skilled employees who prefer a graphical user interface. In conjunction with the upgrade to Vision software, Jobbers Automotive will implement



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**Bob Evans**  
President and Chief Executive Officer  
Jobbers Automotive Warehouse, Inc.

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the Epicor Compass analytics application, which Evans calls “a fantastic feature that will help us determine how we’re doing and what we need to do to improve our bottom line.”

Also to be integrated with the Vision software is the Epicor WebDocs electronic document management solution, which will enable Jobbers Automotive customers to retrieve statements, invoices and other documents via a secure Web interface. “This is something we’ve been wanting to offer our customers for a long time -- we have several accounts who have asked for it,” said Evans.

A related benefit to the upgrade will be the distributor’s ability to more fully leverage the [Epicor PartExpert electronic catalog](#) and [Epicor LaserCat 3 interface](#). “There are a lot of features we haven’t been able to take advantage of because our current system is text-based rather than a graphical user interface,” he said. “With Vision software, we’ll be able to unlock all of these features and enhance our team’s ability to serve our customers.” The new software also will enhance the business’s connection with the Alliance’s My Place for Parts eCommerce solution, according to Evans.

To learn more about Epicor Vision software and other products and services for the automotive aftermarket, please visit the company’s exhibit booth #2238 at the Automotive Aftermarket Products Expo (AAPEX) in Las Vegas, call Epicor toll-free at 888.463.4700, or email [automotive.marketing@epicor.com](mailto:automotive.marketing@epicor.com)

### **About Epicor Solutions for the Automotive Aftermarket**

For nearly 40 years, Epicor aftermarket solutions have helped empower motor vehicle parts and service providers through world-class technologies that drive sales, profits and customer loyalty. Epicor products and services for the aftermarket include parts data and related eCatalog content; industry analytics and category management solutions; enterprise software; B2B and B2C eCommerce solutions; and business optimization tools. Visit the Epicor Automotive Aftermarket [solution hub](#) to learn more.

### **About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

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