

FOR IMMEDIATE RELEASE

**Epicor Partner EC Solutions Named Finalist in  
2014 CDN Channel Elite Awards*****Partner Recognized for the “Best Mid-Market Solution” Category;  
Winners will be presented on September 10<sup>th</sup> in Vaughan, Ontario***

AUSTIN, Texas, September 2, 2014 -- Epicor Software Corporation, a global leader in [business software solutions](#) for manufacturing, distribution, retail and services organizations, today announced that Epicor® partner EC Solutions of Quebec, Canada has been named a finalist in the 2014 *CDN* Channel Elite Awards for the “Best Mid-Market Solution” category. Each year *CDN*, Canada’s leading IT channel publication, recognizes IT Solution Providers for their innovation, leadership and commitment to creating business value for customers. All medalists and finalists will be recognized at an awards gala on September 10, 2014 at the Hazelton Manor in Vaughan, Ontario.

EC Solutions is a member of the [Epicor Inspired Partner Network](#) and has received platinum status providing results-oriented implementation services for the next-generation Epicor enterprise resource planning (ERP) solution. Epicor nominated EC Solutions for their project work with [Baylis Medical Company](#), a leading manufacturer of high-technology cardiology, endovascular and oncology products to the global medical community. Baylis Medical worked with EC Solutions to select, implement and train on Epicor ERP, leveraging their product expertise and extensive knowledge in business best practices to achieve the best value from their software investment.

Baylis Medical experienced proven productivity savings in order entry, quoting, shipping, invoicing and other activities related to automating processes and moving towards a paperless environment to improve business practices, cut costs and streamline interactions with suppliers and customers. Going beyond traditional ERP functionalities, EC Solutions helped Baylis Medical leverage new technologies and mobile applications available in Epicor ERP to further streamline back-office and warehouse activities: electronic invoicing and purchase orders, expense management and mobile expense receipt scanning, one-click shipping, error-free QA shipping verification by scanner, electronic manager approvals, UPS/FedEx integration with Epicor ERP, and in-context ERP information available instantly to employees on their mobile devices.

Since implementing Epicor ERP, Baylis Medical has achieved significant gains in efficiency, both internally and in customer-facing activities, which in turn resulted in improved customer satisfaction, sales and margins. According to Baylis Medical, Epicor ERP tools and technologies has enabled the company to respond faster to its mobile sales force allowing them to react instantly to customer requests in the field, achieve 97% on-time shipping, and manage a 300% increase in sales without adding headcount.

“We’re excited to be named a finalist for the ‘Best Mid-Market Solution’ award category,” said Andre Paquet, vice president, sales for EC Solutions. “As ERP solutions have become more comprehensive and more sophisticated, so too must our company. The need to be constantly up-to-date, follow changes in technology and maintain knowledge of industry-specific best practices has helped us grow as a company and make sure that we continue to provide a high level of expertise to our customers.”

“We congratulate EC Solutions on their finalist status in this year’s CDN Channel Elite Awards,” said Matt Bauer, director, channel sales, ERP Americas for Epicor. “We’re proud to recognize EC Solutions for their outstanding project work which demonstrates that choosing the right ERP system for your business and the right implementation partner with product and industry expertise is invaluable to helping our customers get the best results from their software investment.”

#### **About Epicor Inspired Partner Network**

The Epicor Inspired Partner Network provides a solid foundation for partners committed to excellence and customer satisfaction. Epicor provides a comprehensive sales, marketing and support program that offers its channel partners significant opportunities to grow their businesses in key industries— manufacturing, distribution, retail, hospitality and services – backed by award-winning Epicor solutions, support and professional services. More than 400 value-added resellers and authorized consultants participate in the Epicor Inspired Partner Network worldwide. For more information on this program and the three-tiered partner incentive program, send e-mail to [partnerinfo@epicor.com](mailto:partnerinfo@epicor.com).

#### **About Epicor Software Corporation**

Epicor Software Corporation is a global leader delivering inspired business software solutions to the manufacturing, distribution, retail and services industries. With over 40 years of experience serving small, midmarket and larger enterprises, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), retail management software, supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor provides the single point of accountability that local, regional and global businesses demand. The Company’s headquarters are located in Austin, Texas, with offices and affiliates worldwide. For more information, visit [www.epicor.com](http://www.epicor.com).

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Contact: Jessica Riggs  
Senior Specialist, Public Relations  
Epicor Software Corporation  
+1 949 585 4160  
[jriggs@epicor.com](mailto:jriggs@epicor.com)