

AUSTIN, Texas, July 12, 2016

### **Epicor Named to *Supply & Demand Chain Executive's* SDCE 100 Top Supply Chain Projects for 2016**

#### ***Mercedes Medical Enhances Company Operations with Epicor Prophet 21 Software***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth today announced that [Mercedes Medical Inc.'s](#) integration of [Epicor Prophet 21](#) wholesale distribution enterprise resource planning (ERP) software has prompted *Supply & Demand Chain Executive* magazine to name Epicor a 2016 Supply & Demand Chain Executive 100 ("SDCE 100") award winner.

Mercedes Medical is a national medical distribution company located in Sarasota, Florida. A two time winner of the *Inc. 500*, the company has prided itself on being the low cost leader in the medical supply market. "We were working to integrate our systems, and we wanted a company with a presence in the medical supply industry. We needed someone who understood our needs," said Andrew Wright, chief operating officer at Mercedes Medical.

Before Mercedes Medical began integrating the Epicor Prophet 21 solution, different programs were required for different tasks. Since the company started using the software their sales have almost doubled, margins have increased by 15 percent, and A/R days outstanding have decreased by about 20 percent. In addition, sales per employee have increased by almost \$100,000—resulting in a 605 percent ROI and full project payback within two months, [as determined by Nucleus Research](#). "We are honored to play a role in the selection of Epicor in the 2016 SDCE 100," said Wright. "This company listens to their users. When I go to Epicor with an idea of something I want to do to make our business better, I am not brushed off or ignored. This is a company I want to recommend to others."

"We are excited that Mercedes Medical has experienced strong results through their use of the Prophet 21 solution," said Craig McCollum, executive vice president, Americas, Epicor. "Sharing this recognition is an honor and a wonderful display of a solid industry partnership."

The SDCE 100 is an annual list of 100 great supply chain projects. These projects can serve as a guide for supply chain executives who are looking for new opportunities to drive improvement in their



Epicor Prophet 21 wins SDCE 100 because of Mercedes Medical successful software integration.

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own operations. These projects show how supply chain solution and service providers help their customers and clients achieve supply chain excellence and prepare their supply chains for success.

**About *Supply & Demand Chain Executive***

*Supply & Demand Chain Executive* is the executive's user manual for successful supply and demand chain transformation, utilizing hard-hitting analysis, viewpoints, and unbiased case studies to steer executives and supply management professionals through the complicated, yet critical, world of supply and demand chain enablement to gain competitive advantage. Visit us on the web at [www.SDCExec.com](http://www.SDCExec.com).

**About Epicor Prophet 21**

Leveraging a half-century of distribution industry knowledge and expertise, Epicor Prophet 21 is an end-to-end distribution solution offering deep functionality – from open ecommerce platforms to mobile sales and field services, wireless sales counters and warehouses, advanced inventory management, and customer optimization tools. Visit the [Epicor Prophet 21 solution hub](#) to learn more.

**About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

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