



Epicor Success Story

Hotel Indonesia Kempinski

Hotel Indonesia Kempinski Selects Epicor iScala Hospitality to Streamline Its Business Processes

Company Facts

- ▶ Location: Indonesia
- ▶ Industry: Hospitality
- ▶ Website: www.kempinski.com/en/jakarta/hotel-indonesia



Success Highlights

Challenges

- ▶ To streamline the hotel's entire financial process
- ▶ To consolidate company accounts and databases into a single system for a fully automated real-time consolidated reporting to their German headquarters

Solution

- ▶ Epicor® iScala® Hospitality

Benefits

- ▶ Streamlined financial management capabilities with multi-currency, localized tax structures, and multi-language functionality
- ▶ Real-time financial and operational reporting to track daily revenue management and reconciliation
- ▶ Real-time visibility of all operations, aligning different functions

Hotel Indonesia Kempinski is the newest hotel managed by Kempinski Hotels S.A, Europe's oldest luxury hotel group, and the chain's only five star hotel in Southeast Asia. The hotel has a total of 807 staff across various hotel functions.

As a newly established hotel, Hotel Indonesia Kempinski needed an integrated system that managed virtually every aspect of their back office operations in order to provide their guests with a true five-star experience. The hotel chose the Epicor iScala system for Hospitality because it enabled them to customize the solution to suit their needs—streamlining operations, reducing costs, and providing real-time information to ensure hotel operations run smoothly and efficiently.

The iScala system can be rolled out within each property location or in a centralized shared services model. Kempinski Hotel's properties across the globe, including its corporate headquarters in Germany, all benefited from the use of a centralized back office solution. Within the centralized environment, regional offices such as Hotel Indonesia Kempinski are able to run online, customized and comparative reports across different regions and hotels.

"We needed a solution that could not only provide robust financial management capabilities but also manage backend operations across our different departments to allow us to have a real-time view into our business to make proper business decisions," said Ms. Ferita Tanudjaja, director of finance, Hotel Indonesia Kempinski. "We chose the iScala system for Hospitality for its scalability, flexibility, and extensibility to help us streamline our business processes. It is also user-friendly which enables us to train our 807 staff quickly, allowing us to focus on our core business."

Most importantly, the iScala system for Hospitality can support and integrate with the hotel's property management system (PMS) can help to synchronize information on cash and sales. The connectivity tool allows integration with external systems through business process automation in a message-based XML format.

With the entire operations team linked to the system, they did not have to worry about manually entering any transactions, eliminating delays of manual processing and costly errors. This helped Hotel Indonesia Kempinski maximize internal efficiency while energizing their entire value chain.

One of the primary goals was to ensure reporting cycle could be done daily, allowing management to have a tighter control on the business operations. This helps to create a better decision-making process.

Important elements of the iScala solution's financial management capabilities include sophisticated localized tax structures, multi-currency, multi-language and multicompany functionality—this allows local staff to manage the back office in their own language with flexible account structures to meet the local requirements, making effortless management transactions in a single location or across multiple global locations.

Fit for the global market enterprise, the iScala system for Hospitality is able to provide scalability, flexibility, and extensibility. Simplified integration with front office systems allows real-time visibility of into entire hotel operations to address important business challenges.

With the iScala system in place, Hotel Indonesia Kempinski can efficiently integrate operations across the hotel on to a single platform. This increases response time in delivering reports and ensuring optimal performance for the backend operations that enables accurate forecasting and planning to stay ahead of the competition.

"In summary, the iScala for Hospitality system has allowed us to efficiently integrate all of the hotel's operations, from room reservation and F&B to event sales, human resource, and finance on a single platform. It offers enterprise functionality, combining a rich user experience with absolute flexibility and great performance that allows us to scale and plan for future growth," said Tanudjaja.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software that is designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements is built into every solution—in the cloud, hosted, or on premises. With a deep understanding of your industry, Epicor solutions spur growth while managing complexity. The result is powerful solutions that free your resources so you can grow your business. For more information, [connect with Epicor](#) or visit www.epicor.com.



Contact us for more information on Epicor Products and Services

+65 6333 8121 seamarketing@epicor.com www.epicor.com/asia

Corporate Office
804 Las Cimas Parkway
Austin, TX 78746
USA
Toll Free: +1.888.448.2636
Direct: +1.512.328.2300
Fax: +1.512.278.5590

Latin America and Caribbean
Blvd. Antonio L. Rodriguez #1882 Int. 104
Plaza Central, Col. Santa Maria
Monterrey, Nuevo Leon, CP 64650
Mexico
Phone: +52.81.1551.7100
Fax: +52.81.1551.7117

Europe, Middle East and Africa
No. 1 The Arena
Downshire Way
Bracknell, Berkshire RG12 1PU
United Kingdom
Phone: +44.1344.468468
Fax: +44.1344.468010

Asia
238A Thomson Road #23-06
Novena Square Tower A
Singapore 307684
Singapore
Phone: +65.6333.8121
Fax: +65.6333.8131

Australia and New Zealand
Suite 2 Level 8,
100 Pacific Highway
North Sydney, NSW 2060
Australia
Phone: +61.2.9927.6200
Fax: +61.2.9927.6298

The contents of this document are for informational purposes only and are subject to change without notice. Epicor Software Corporation makes no guarantee, representations or warranties with regard to the enclosed information and specifically disclaims, to the full extent of the law, any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality or reasonable skill and care. This document and its contents, including the viewpoints, dates and functional content expressed herein are believed to be accurate as of its date of publication, January 2017. The results represented in this testimonial may be unique to the particular user as each user's experience will vary. The usage of any Epicor software shall be pursuant to the applicable end user license agreement and the performance of any consulting services by Epicor personnel shall be pursuant to applicable standard services terms and conditions. Usage of the solution(s) described in this document with other Epicor software or third party products may require the purchase of licenses for such other products. The results represented in this testimonial may be unique to the particular user as each user's experience will vary. Epicor, iScala, and the Epicor logo are registered trademarks or trademarks of Epicor Software Corporation in the United States, certain other countries and/or the EU. All other trademarks mentioned are the property of their respective owners. Copyright © 2017 Epicor Software Corporation. All rights reserved.