

AUSTIN, Texas, January 6, 2017

### **Epicor FFL Compliance Manager Named Gold Winner in Best in Biz Awards 2016**

#### ***Firearms Compliance Solution ‘Makes the Mark’ as Most Innovative Tool for SMB***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced that the [Epicor FFL Compliance Manager™](#) solution has been named a gold winner in *Most Innovative Product of the Year – SMB* category of the Best in Biz Awards 2016, the only independent business awards program judged by members of the press and industry analysts.

Retail business management experts at Epicor, and the premier firearms management consultancy, [Orchid Advisors™](#), designed and built the Epicor FFL Compliance Manager application to simplify compliance for federal firearms licensees (FFL) and help FFL businesses perform better and grow faster.

“If companies are going to stand out from the crowd and remain competitive in future years, innovation is key. The market is tough and there is no guarantee that today’s dominant players will remain so -- unless time and effort are concentrated on research and development,” said Charlie Osborne, [ZDNet](#), 2016 Best in Biz Awards’ judge. “This year’s entries in Best in Biz Awards highlighted not only innovative business practices but the emergence of next-generation technologies which will keep companies current and relevant.”

The sixth annual program in North America garnered more than 600 entries, from an impressive array of public and private companies of all sizes and from a variety of industries. Best in Biz Awards 2016 honors were presented in 60 categories, including *Company of the Year*, *Most Innovative Company of the Year*, *Technology Department of the Year*, *Most Innovative Product of the Year*, and *Best New Product of the Year*, among others. Winners of Best in Biz Awards 2016 were determined based on scoring from an independent panel of 50 judges from widely known newspapers, business, consumer and technology publications, TV outlets, and analyst firms.



*“Since its inception, the software has helped numerous FFL dealers streamline firearm transaction entry and reduce non-compliance risks within their businesses. We are excited to continue delivering the right technologies that help FFL dealers gain and maintain a competitive advantage that stimulates growth.”*

Doug Smith  
Director of Product Marketing,  
Retail and Distribution  
Epicor Software

“We are honored to be named a winner in the Best in Biz Awards 2016 for our innovative solution, Epicor FFL Compliance Manager,” said Doug Smith, director of product marketing, retail and distribution at Epicor Software. “Since its inception, the software has helped numerous FFL dealers streamline firearm transaction entry and reduce non-compliance risks within their businesses. We are excited to continue delivering the right technologies that help FFL dealers gain and maintain a competitive advantage that stimulates growth.”

For a full list of gold, silver and bronze winners in Best in Biz Awards 2016, visit:

<http://www.bestinbizawards.com/2016-winners>.

### **About Epicor FFL Compliance Manager**

Epicor FFL Compliance Manager software, created in collaboration with Orchid Advisors™, is designed to streamline transaction entry, reduce non-compliance risk, and quickly and easily generate the necessary reports for ATF inspections or inquiries. Ideal for entities of any size, the solution gives FFLs a comprehensive system to help them stay compliant and serve customers more efficiently. The cloud-based solution can be easily integrated with the leading Epicor Eagle retail business management system. The combination of the two solutions gives firearm dealers a comprehensive end-to-end solution that can protect and optimize every aspect of their businesses. Visit the Epicor FFL Compliance Manager [solution hub](#) to learn more.

### **About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

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