

AUSTIN, Texas, April 14, 2016

### **Epicor Software Corporation Given 5-Star Rating in CRN's 2016 Partner Program Guide**

*Annual guide recognizes the best channel partner programs in the market*

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, announced today that CRN®, a brand of The Channel Company, has given Epicor a 5-Star rating in its 2016 Partner Program Guide. This annual guide is the definitive listing of technology vendors that service solution providers or provide products through the IT channel. The 5-Star Partner Program Guide rating recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs.

To determine the 2016 5-Star ratings, The Channel Company's research team assessed each vendor's application based on investments in program offerings, partner profitability, partner training, education and support, marketing programs and resources, sales support and communication.

Epicor was selected for providing more than 40 years of experience with its customers' unique business processes and operational requirements, all of which are built into every Epicor solution—in the cloud, hosted, or on premises.

"Solution providers have more choices than ever before when it comes to selecting vendor partners. Identifying the right vendor with the right technologies and the right channel approach can mean the difference between successful adoption of a new technology or business model and an awkward, unnecessarily difficult integration," said Robert Faletra, CEO, The Channel Company. "Our annual Partner Program Guide and 5-Star ratings recognize the best channel programs available in the market today and serve as a valuable resource for solution providers looking for the right fit."

"Partnering with Epicor means entering into a mutually beneficial agreement to bring industry leading solutions to the marketplace and implement them quickly and cost effectively to address the needs of small, midsized, and large enterprises equally," said Craig McCollum, executive vice president, Americas, Epicor Software Corporation. "Our philosophy is to place the customer at the center of



"Our philosophy is to place the customer at the center of everything we do and our partner programs position our channel and alliance partners to take advantage of industry best practices."

Craig McCollum  
Executive Vice President, Americas  
Epicor Software Corporation

---

everything we do and our partner programs position our channel and alliance partners to take advantage of industry best practices.”

The 2016 Partner Program Guide will be featured in CRN and online at <http://www.crn.com/ppg2016>.

Follow The Channel Company: [Twitter](#), [LinkedIn](#) and [Facebook](#)

Tweet This:

@TheChannelCo names @Epicor to @CRN 2016 Partner Program Guide #CRNPPG  
[www.crn.com/ppg2016](http://www.crn.com/ppg2016)

### **About the Channel Company**

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)

### **About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

###

Epicor and the Epicor logo are trademarks of Epicor Software Corporation, registered in the United States and other countries. CRN is a registered trademark of The Channel Company, LLC. The Channel Company logo is a trademark of The Channel Company, LLC (registration pending). All rights reserved.

Contacts: Andre Lenartowicz  
Manager, Public Relations  
Epicor Software Corporation  
+1 512 278 5265  
[andre.lenartowicz@epicor.com](mailto:andre.lenartowicz@epicor.com)

Melanie Turpin  
The Channel Company  
(508) 416-1195  
[mturpin@thechannelco.com](mailto:mturpin@thechannelco.com)