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Epicor and Orchid Advisors Simplify and Streamline Firearms Acquisition and Disposition Recordkeeping with Epicor FFL Compliance Manager

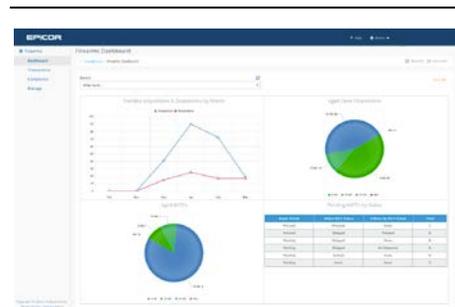
Comprehensive Software Solution Helps Manage Compliance with Federal Firearm Laws, Allowing Federal Firearms Licensees to Focus on Growing Their Business

Epicor Software Corporation, a global provider of industry-specific enterprise software to promote business growth, and Orchid Advisors, the firearm industry's trusted compliance and operations experts, today announced general availability of the [Epicor FFL Compliance Manager™](#) application to help firearms dealers simplify and streamline the process of complying with today's complex and evolving gun laws. The solution is designed to automate and simplify the process of capturing, storing and reporting of all the firearm transaction data required by federal agencies.

The U.S. firearms industry is highly regulated by the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF), the Department of Justice, and other federal agencies. The Gun Control Act of 1968 requires that federal firearms licensees (FFLs) maintain a "bound" book of all of their firearm transactions. Acquisition and Disposition (A&D) recordkeeping can be a tedious, time-consuming and complicated process, and many FFLs struggle to properly maintain their bound books.

Epicor, with assistance from Orchid Advisors, LLC, developed the Epicor FFL Compliance Manager application to reduce the compliance burden on FFLs by automating and streamlining A&D recordkeeping. The software is designed to streamline transaction entry, reduce non-compliance risk, and quickly and easily generate the necessary reports for ATF inspections or inquiries. Ideal for entities of any size, the solution gives FFLs a comprehensive system to help them stay compliant and serve customers more efficiently.

"The Epicor FFL Compliance Manager tool is rooted in firearms best practices from Orchid Advisors, along with Epicor's user interface design, business process management and technology expertise. Together, we are



Epicor FFL Compliance Manager provides powerful compliance reporting with flexible, prebuilt reports and dashboards that give FFLs valuable insight into bound book activity.

“Together, Epicor and Orchid Advisors are able to make it easier for FFLs to deal with the growing list of compliance issues.”

*Doug Smith
Director, product management and marketing
Epicor Software Corporation*

able to make it easier for FFLs to deal with the growing list of compliance issues,” said Doug Smith, director of product management and marketing for Epicor.

“Having a Federal Firearms License is not a right. It’s a privilege that must be guarded and respected through careful compliance,” said Jon Rydberg, CEO of Orchid Advisors. “Epicor FFL Compliance Manager software enables firearms businesses through an unparalleled set of software tools and support services for serial number tracking, A&D reporting and ATF compliance.”

Easy to Deploy and Use

Epicor FFL Compliance Manager can be accessed from virtually any device, at any time, and from any location through an Internet connection. This browser-based approach eliminates the need for costly hardware or IT support, and updates can be automated without costly installations as regulations are updated.

The software also features integrated best-practice workflows and internal controls to streamline and simplify aspects of ATF compliance. On-screen guided assistance and tutorials step users through every task – making the solution highly interactive and easy to learn and use. Associates, managers and other users can complete tasks quickly and easily, which results in faster transactions and more satisfied customers.

The software’s kiosk feature gives customers the ability to enter their own ATF Form e4473 on any browser-enabled device. The system then queues up their information for the background check and transfer. Once the transactions are completed, they are immediately available for queries, reports, and inventory checks.

“Maintaining a bound book is a critical part of running a successful firearms business,” said Mike Vause, Sporting Goods Manager, Smith & Edwards Co. “Epicor FFL Compliance Manager automates and manages these tasks so that I can focus on the core elements of my business – such as buying and selling guns, improving customer service and increasing sales. And, to top it off, the software is unbelievably easy to deploy and use!”

Fast Answers and No-hassle Audits

Epicor FFL Compliance Manager includes tools and notifications that allow FFLs to closely monitor their ATF compliance. A “one-click” self-audit tool supports 24x7 audit readiness by quickly packaging selected data required by ATF agents. FFLs can also run ATF compliance reports on demand and review bound book activity quickly and easily via dashboards. The built-in Inventory Reconciliation Report makes it easy to keep records accurate and up-to-date, and helps protect FFLs from missing firearms or security and storage issues.

Seamless Integration with Epicor® Eagle®

While Epicor FFL Compliance Manager is designed to be a completely self-contained solution, it can be easily integrated with the leading Epicor Eagle retail business management system. The combination of the two solutions gives firearm dealers a comprehensive end-to-end solution that can protect and optimize every aspect of their businesses.

To learn more about the Epicor FFL Compliance Manager, please visit

<http://www.epicor.com/fflcompliance>.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution -- in the cloud, hosted, or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

About Orchid Advisors

Orchid Advisors helps firearms manufacturers, distributors and retailers achieve compliance and operational excellence through education, technology, software and consulting solutions that reduce risk, cut costs, and provide expert guidance to make our clients' businesses more successful and efficient. Orchid Advisors is The Trusted Firearms Industry Compliance & Operations Experts and endorsed by NSSF, the National Shooting Sports Association. For more information, visit <http://www.orchidadvisors.com>.

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