

FOR IMMEDIATE RELEASE

## **Epicor Acquires Industry Leading Shipping Solutions Business from Insite Software**

### ***InsiteShip and InsiteManifest Integrated Shipping and Fulfillment Software Solutions Strengthen Epicor Supply Chain Capabilities and Cloud ERP Strategy***

AUSTIN, Texas, February 19, 2015 -- Epicor Software Corporation, a global leader in [business software solutions](#) for retail, manufacturing, distribution, and services organizations, today announced that it acquired certain operating assets and intellectual property of [Insite Software](#), a leading provider of B2B and Direct to Consumer eCommerce platforms and internationally enabled shipping solutions, extending the supply chain capabilities of its business software suites. The acquisition, which closed this month, includes the [InsiteShip](#) and [InsiteManifest](#) software solutions including associated customer contracts, related intellectual property, and certain other assets.

Insite Software has been a technology alliance partner of Epicor since 2003, delivering shipping solutions integrated with Epicor ERP. More than 70 percent of the manufacturers and distributors using the InsiteShip and InsiteManifest solutions today are Epicor ERP customers, such as Braun Corporation, Bruno Independent Living Aids, Inc., and SureFire, LLC.

“The acquisition of InsiteShip and InsiteManifest solutions supports our desire to provide a more comprehensive solution to customers that expands our business solution footprint to support broader supply chain initiatives,” said Janie West, chief product officer, Epicor. “It was a natural evolution of our relationship, given our technology strategy synergism, as the latest version of the Insite solutions is available in multitenant software as a service (SaaS) delivery model, supporting our strategy to strengthen and expand our cloud offerings, while giving customers the choice to implement on-premises or SaaS -- according to their business requirements and needs.”

### **InsiteShip and Insite Manifest coupled with Epicor Business Suites Help Customers Better Manage Costs**

Cost management is a key component to manufacturers and distributors remaining competitive in today’s global business environment. Recognizing the need to improve supply chain processes to reduce costs, increase productivity and efficiency is critical to success. In particular, gaining better cost management has to potential to yield significant savings. Incorporating these two solutions under the Epicor brand will enable Epicor to expand the value delivered to customers, with streamlined product development, support and services of these offerings:

**InsiteShip** offers manufacturers and distributors critical multiple-carrier shipping functionality including automated hazardous materials and international shipment paperwork, shipment planning tools, rate shopping and automation of tracking and email notifications. InsiteShip has certified integrations for

leading carriers around the world including FedEx<sup>®</sup>, UPS<sup>®</sup>, DHL<sup>®</sup>, and the United States Postal Service<sup>®</sup>, as well as smaller regional providers.

**InsiteManifest** is a standalone or web service solution that processes shipping transactions. It gives shippers the ability to communicate to various carriers, calculate freight amounts, and RIN (registrant identification number) carrier labels all within the ERP shipping screen. It also populates the tracking information and the billable freight amount right into the system of record. InsiteManifest simplifies the enterprise shipping function by automating the most repetitive and challenging tasks and eliminating costly errors. Through integration with the ERP of record, InsiteManifest increases shipping department efficiency while simultaneously cutting costs.

“Today, our primary focus is to power connected commerce, delivering rich B2B and Direct to Consumer experiences that drive our customers’ businesses forward,” said Tony Abena, chief executive officer, Insite Software. “Divesting our shipping solutions to Epicor makes sense for our InsiteShip and InsiteManifest customers, as the majority leverage Epicor ERP.”

### **About Epicor Software Corporation**

Epicor Software Corporation is a global leader delivering inspired business software solutions to the manufacturing, distribution, retail and services industries. With over 40 years of experience serving small, midmarket and larger enterprises, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), retail management software, supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor provides the single point of accountability that local, regional and global businesses demand. The Company’s headquarters are located in Austin, Texas, with offices and affiliates worldwide. For more information, visit [www.epicor.com](http://www.epicor.com).

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### **Forward-Looking Statements**

Management of Epicor Software believes certain statements in this press release may constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements regarding the transaction, including potential synergies, the expected impact of the transaction, future operations of the combined entity, and other statements that are not historical fact. These forward-looking statements are based on currently available competitive, financial and economic data together with management’s views and assumptions regarding future events and business performance as of the time the statements are made and are subject to risks and uncertainties, including, without limitation, risks associated with market and economic conditions, Epicor’s ability to integrate this acquisition and recognize expected synergies,

Epicor's ability to continue to support InsiteShip and InsiteManifest customers and add functionality to the InsiteShip and InsiteManifest products, and the risks and uncertainties described in Epicor's Annual Report on Form 10-K for the year ended September 30, 2014 and Quarterly Reports on Form 10-Q. Actual results may differ materially from those expressed or implied in the forward-looking statements.

As a result of these factors the business or prospects expected by the Company as part of this announcement may not occur. Epicor undertakes no obligation to revise or update publicly any forward-looking statements except as required by applicable law.

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