

AUSTIN, Texas, October 4, 2016

### **Dot-It Restaurant Fulfillment Selects Epicor ERP and Epicor Commerce Connect to Grow Customer Base**

#### ***ERP Upgrade Set to Automate Order Processing and Free Warehouse Space to Support Growth***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, today announced Dot-It Restaurant Fulfillment, LLC has chosen the award-winning enterprise resource planning (ERP) solution, [Epicor ERP](#), to automate customer order entries as well as integrate business systems.

[Dot-It Restaurant Fulfillment, LLC](#), founded in 1984, is based in Arlington, Texas. It provides back and front-of-house restaurant supplies not available through mainline distributors, such as labels and food storage solutions.

One of the biggest drivers that prompted a search for a new ERP system was the need to eliminate duplicate work in the customer order processing. Prior to Epicor, once the company received an order from its website it also needed to input the same information into another system, which stunted growth.

“Prior to Epicor we had so many offline processes and procedures that will now be fully automated,” explained Gary Cooper, chief executive officer, Dot-It Restaurant Fulfillment. “Having a single software solution to run our entire company will be a total change from the disjointed, multi-software approach we’ve been using for years.”

#### **Streamlining Order Processing and Freeing Warehouse Space**

The previous system’s need to double process information prevented Dot-It from growing profitably. Taking in more orders meant hiring more manpower to process the orders, thus increasing operational costs. Inventory management was also high on the list of priorities to take the business to the next level. In order to manage the growth the company is experiencing, Epicor ERP will have a crucial part in managing warehouse space to allow Dot-It to keep lower inventory levels, creating space to either offer new products or grow existing product lines.

To eliminate the double entry in order processing, Dot-It is also deploying [Epicor Commerce Connect](#) to create a one-stop e-commerce platform for their customers. Orders entered from its website will



---

*“Prior to Epicor we had so many offline processes and procedures that will now be fully automated. Having a single software solution to run our entire company will be a total change from the disjointed, multi-software approach we’ve been using for years.”*

Gary Cooper  
Chief Executive Officer  
Dot-It Restaurant Fulfillment, LLC.

---

then be processed by Epicor ERP for fulfillment in addition to delivering a powerful customer experience throughout the typical order lifecycle: from quote to fulfillment, and beyond.

“Epicor ERP eliminates the need for separate applications, spreadsheets and additional manpower,” said Malcolm Fox, vice president, product marketing, Epicor Software. “By relying on Epicor to provide accurate warehouse information to maximize inventory as well as streamlining order processing, companies like Dot-It can enjoy growth without worrying about whether or not their ERP system can scale along.”

“Another advantage we’re looking forward to is the open software platform Epicor is built on that will allow us to make adjustments as we grow,” Cooper explained. “Our previous ERP system did not provide this flexibility. If we wanted to make changes they had to go back through the software vendor and the answer was always no.”

### **About Epicor ERP**

Ideal to support make-to-order, configure-to-order, and configure-to-stock manufacturing and guided by the needs of today’s users, Epicor ERP is a global enterprise resource planning solution that delivers the choice, flexibility and agility to drive growth and opportunity throughout your business without the complexity of legacy platforms. A single, end-to-end software solution for business, Epicor ERP offers a modular approach with robust capabilities focused on reducing costs, streamlining processes, and improving customer responsiveness across the enterprise -- all top priorities toward achieving continued growth and profitability. Visit the Epicor ERP [solution hub](#) to learn more.

### **About Epicor Software Corporation**

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit [www.epicor.com](http://www.epicor.com).

# # #

Epicor, the Epicor logo, and Epicor ERP are trademarks or registered trademarks of Epicor Software Corporation, registered in the United States and other countries. Other trademarks referenced are the property of their respective owners. The product and service offerings depicted in this document are produced by Epicor Software Corporation.

Contact: Andre Lenartowicz  
Manager, Public Relations, Americas  
Epicor Software Corporation  
+1 512 278 5265  
[andre.lenartowicz@epicor.com](mailto:andre.lenartowicz@epicor.com)