

AUSTIN, Texas, January 24, 2017

Besser Ace Hardware Launches Epicor Eagle N Series to Rejuvenate Operations in Downtown Location

Independent Hardware Retailer Invests in the Future with Epicor Technology to Improve Bottom Line

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, announced today that Besser Ace Hardware has launched its award-winning retail business management solution, [Epicor Eagle N Series®](#), to streamline business operations with enhanced customer service and an improved bottom line.

Arkansas's oldest hardware store, [Besser Ace Hardware](#), was established in 1887. It has served the downtown Little Rock community in its current location since the 1960's. In order to get the store into optimal condition, it recently underwent a full remodel to make its operations more customer friendly, including replacing its previous ECi RockSolid POS® technology with a new robust software solution from Epicor.

Market-Leading Partnership to Advance Business

As the 'exclusively endorsed point of sale (POS) software provider' for [Ace Hardware](#)¹, the Eagle solution is leveraged in over 3,000 Ace Hardware store locations in North America. "A

strong relationship with Ace Hardware was central to our selection of a new software provider and business partner," said Steve Modi, owner of Besser Ace Hardware. "Because of the market-leading partnership Epicor has with Ace Hardware, in addition to powerful software functionality, we have no doubt that our business will be strengthened and more successful going forward."

Access to Information Better Serves Customers

"Our search for a new solution provider was focused on finding a technology partner and system that could improve our efficiencies and bottom line," said Modi. "With the user-friendly technology that Eagle N Series offers, our staff will be able to spend less time on tedious back-office tasks such as ordering, and more time with our customers—which will ultimately affect our bottom line positively."

"In addition, customer information and real-time inventory is easily and quickly accessible within the solution. With the click of a button, we can speed to customer history and product stock status which



"Because of the market-leading partnership Epicor has with Ace Hardware, in addition to powerful software functionality, we have no doubt that our business will be strengthened and more successful going forward."

Steve Modi
Owner
Besser Ace Hardware

¹ Epicor Software Corporation. (2015). [Ace Hardware Selects Epicor As Its 'Exclusively Endorsed Point of Sale Software Provider'](#).

is key for us to serve our customers better. Eagle N Series is a great enhancement to our business and we are eager to see the benefits of the intuitive solution in our store.”

“We are excited to welcome Besser Ace Hardware into the Epicor retail family,” said Doug Smith, director of product marketing, retail and distribution, Epicor Software. “Our longstanding partnership with Ace Hardware has enhanced business operations and the bottom line for numerous independent hardware retailers, including over 3,000 Ace Hardware locations. As a leader of innovative technology solutions, Epicor will continue to deliver the tools that empower retail businesses—providing Besser Ace, and others, the foundational tools they need to grow and successfully compete against big box rivals in the market.”

About Epicor Eagle N Series

Epicor Eagle N Series software is a fully-integrated retail business management system, with built-in best practices, designed for small to mid-sized businesses. Thousands of retail customers rely on the Epicor Eagle N Series solution to operate more efficiently and grow revenue and profits. Visit the Epicor Eagle N Series [solution hub](#) to learn more.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

#

Epicor, Eagle N Series, and the Epicor logo are trademarks or registered trademarks of Epicor Software Corporation, registered in the United States and other countries. Other trademarks referenced are the property of their respective owners. The product and service offerings depicted in this document are produced by Epicor Software Corporation.

Contact: Lindsay Ortega
Senior Specialist, Public Relations
Epicor Software Corporation
+1 952 417 5022
lortega@epicor.com