

FOR IMMEDIATE RELEASE

Bemco to Implement Epicor BisTrack

LONDON, UK, November 9, 2015 -- Epicor Software Corporation, a global leader in [business software solutions](#) for manufacturing, distribution, retail and services organizations, today announced that key independent wholesaler, the [British Electrical and Manufacturing Company Limited](#) (Bemco), is going to implement the Epicor® BisTrack™ enterprise resource planning (ERP) solution across its electrical wholesale, manufacturing and import businesses next year.

“We are unique in the industry,” said Bemco managing director, Simon Barkes, whose great grandfather pioneered the use of electric lighting in coalmines in the North East in the 1880s. “What differentiates us from our mainstream electrical wholesale competitors is that we also operate manufacturing and export businesses, as well as a domestic appliance business and a fast growing building controls division. We are adept in diversification and, because of this; we have a lot of knowledge to pass on to our customers.”

Bemco implemented its existing ERP system in 1999 and, although it had served the company well initially, there had been no system development for several years. The service support was also ‘dwindling’ according to Barkes. Bemco needed a modern system that could evolve as the company continued to grow, as well as specific functionality such as barcode and scanning capabilities to speed up sales processing and enhance customer service. Integration with the company’s existing accounts package was also poor and the hardware was at the end of its life. It was clearly time to move on.

The Bemco team looked at four other systems but chose BisTrack for two reasons. Barkes explained, “Firstly the price was right. Secondly I liked the way BisTrack is set up so all customers receive the same ‘out of the box’ solution but, just like an iPhone, it has the flexibility to let you tailor it to work how you want it to.”

Steve Winder, regional vice president for Epicor Software in the UK and Ireland said, “We were pleased that we could provide Bemco with the flexible, integrated finance to trading system they wanted. Furthermore we were able to prove our commitment to their industry and provide a strong reference customer base to help seal their decision.”

BisTrack is an ERP system that is constantly being improved and, when developments are made to enhance the system for one customer, every other customer benefits from the new functionality. With its integrated financials, BisTrack is also expected to deliver significant time and cost savings to both

Bemco's accounts department and its operating businesses. The company's existing accounts package is quite labour intensive and therefore error prone – BisTrack will automate a lot of the entries. 85 staff will eventually use BisTrack across seven of the company's sites.

BisTrack has been powering electrical wholesale businesses in the UK for more than a decade. The software offers all the functionality needed to process sales, control stock and works orders, simplify purchasing, trade online and gather intelligence. It's developed in the familiar Microsoft style so is very easy for staff to learn and use.

About Epicor Software Corporation

Epicor Software Corporation is a global leader delivering inspired business software solutions to the manufacturing, distribution, retail and services industries. With over 40 years of experience serving small, midmarket and larger enterprises, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), retail management software, supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor provides the single point of accountability that local, regional and global businesses demand. The Company's headquarters are located in Austin, Texas, with offices and affiliates worldwide. For more information, visit www.epicor.com.

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