



Kick-Start Your Business at Insights 2015

Global Customer Conference | Nashville May 18-21



[Preview the Insights 2015 agenda, then register today!](#)

May 17 - Sunday

5/17/2015 8:00

- Extended Education: Creating Terms Codes and Understanding the Accounts Receivable Aging Methods
- Extended Education: ICE Extend for Prophet 21: Introduction to Business Activity Queries and Enterprise Search
- Extended Education: Introduction to Eclipse Report Writing
- Extended Education: Prophet 21 - Working with Microsoft SQL Server SSIS Packages

5/17/2015 13:00

- Extended Education: Create Financial Reports using General Ledger Templates and the GL Report Generator in Solar Eclipse
- Extended Education: Customize Your System with the Prophet 21 API (Application Programming Interface)
- Extended Education: ICE Extend for Prophet 21: Introduction to Dashboards
- Extended Education: Intermediate Report Writing

May 18 - Monday

5/18/2015 8:00

- Extended Education: Advanced Purchasing with Eclipse
- Extended Education: Analyze your Data with Eclipse Reports
- Extended Education: Creating High Performance
- Extended Education: DynaChange Rules
- Extended Education: Lean Concepts and Principles
- Extended Education: Understanding the Flow of Quote to Cash

5/18/2015 13:00

- Extended Education: CRM - System Set-up, Opportunity, Tasks, and Marketing Tools
- Extended Education: DynChange Portals
- Extended Education: Mastering Freight in Eclipse
- Extended Education: Performance Tuning for Your Prophet 21 Installation
- Extended Education: Pricing Matrix Enhancements, Rebate Reporting, and Small Project Jobs

5/18/2015 18:00

- Welcome Reception

May 19 - Tuesday

5/19/2015 7:00

- Breakfast

5/19/2015 8:00

- Welcome and Keynotes

5/19/2015 9:30

- Morning Break

5/19/2015 9:45

- Eclipse Inventory Valuation vs G/L Value of Inventory

Epicor ERP Keynote and the Road Ahead
Kick Start the Conference Prelude Orientation
Lab: Solar Eclipse Field Based Rules
Prophet 21 Road Ahead
What do you want? Discuss Top Ideas Network Ideas with Eclipse Product Management
What's New in Eclipse Job Management

5/19/2015 10:45

Avalara Tax Integration for Eclipse
Business Intelligence with Epicor Business Analyzer
Eclipse Job Management Change Order Enhancements
Eclipse Version 9 new Look & Feel: 9.0.0 Related
Lab: DynaChange™ Portal Designer
Lab: Eclipse Direct Throught Stock (Non-Job Mgmt & Job Mgmt)
Lab: SQL Server Jobs and Alerts
Leverage the Power of SQL SSRS Reporting In Eclipse
P21 Administration - Behind the Curtain
Planning for a Successful Upgrade to Epicor ERP v10
Prelude Road Ahead
Prophet 21 Service & Maintenance
Prophet 21 User Interface - Overview
Up Close and Personal with Epicor Support

5/19/2015 13:00

Customer Presentation: Details to be confirmed. This could be your session! If you are interested in presenting, please contact Epic
Customer Presentation: Mike's Barcode Session
Eclipse Version 9 new Look & Feel: 9.0.1 Related
Eliminating Waste Through Lean Best Practices
Epicor University: Enhance Your Workforce's Knowledge of Prophet 21 and Eclipse
Lab: Financial Statements using Financial Express
Lab: Solar Eclipse User-Defined Table Views and Columns
New Customer Facing Order Entry for Eclipse
New Volume Rebate Tracking in Eclipse
OE Allocation Options
Save Time with Data Import Options; Parts, Customers, Vendors, and more
Setting Up, Maintaining, and Using Multiple Currencies in Prophet 21
Using Metrics in the Prophet 21 Productivity Ribbon

5/19/2015 14:00

Additional Forecasting Algorithms & Forecasting Best Fit Analysis in Eclipse
Altec doc-link
Automate Simple Transactions Like JEs and Orders by Importing Directly from Microsoft Excel
Harness Power of Eclipse User Defined Queues
Lab: Eclipse Version 9 new Look & Feel: 9.0.0 Related
Lab: SQL Server Reporting Services (SSRS)
Lab: Using Prophet 21 Pricing Service to Build and Update Items
Making the Most of the Eclipse PO Variance Resolution
Maximizing Return Functionality in Eclipse
Processes Run in Minutes Instead of Hours; Benefits and Considerations for Moving from AIX to Linux and Upgrading Your Hardware
Taking your Prophet 21 System to the Next Level

Up Close and Personal with Epicor Support

Vessels / Containers / Landed Cost

Working with the Prophet 21 API

5/19/2015 15:25

Accelerate your Distribution Business Through Prophet 21 industry Deployment Models

AgileShip Connect / AgileShip Manifest

B2B Seller / B2B Seller Mobile for Prophet 21

Better Financial Insight with the Prelude Financial Report Writer

DynaChange Screen Designer and Extensibility

Eclipse Inventory & Purchasing Key Control Records

Eclipse Salesperson Commission Tracking Plus Draw Tracking

Eclipse Structured Cycle Counting

Epicor Service Connect for Prophet 21

Lab: Eclipse Version 9 new Look & Feel: 9.0.1 Related

Lab: Epicor Business Analyzer

Lab: Reduce Effort in Bringing Data into Epicor Prelude with Data Import

Lab: Using the Prophet 21 API

Provide Greater Business Access to Sales with Epicor Prelude Mobile

Review of Eclipse Month-End Procedures and Balancing

The Marketplace Fairness Act & you

5/19/2015 16:45

Wine and Cheese Reception

May 20 - Wednesday

5/20/2015 7:00

Breakfast

5/20/2015 8:00

Guest Keynote Speaker

5/20/2015 9:15

Morning Break

5/20/2015 10:30

Achieving Inventory Objectives using PORG

Basic Eclipse Administration on Linux

Eclipse Chip & Pin for Element Credit Card

Eclipse Version 9 new Look & Feel: 9.0.1 Related

Lab: Epicor Service Connect for Prophet 21 - Part 1

Lab: Getting Started with SQL Query Writing

Lab: My First Eclipse Dictionary

Managing a Mexican Business using Prophet 21

Mike's Pivotal Session

Prophet 21 New Features Review

What's New in Eclipse Mobile?

Working with Prophet 21 Alerts

5/20/2015 11:30

Distribution Trends Round Table with Eclipse Product Management

DynaChange™ Portal Designer

Eclipse backups and disaster recovery options

Eclipse Suggested PO Enhancements
Epicor Commerce Connect for Eclipse
Epicor Commerce Connect for Prophet 21
Getting Started with Dynamic Purchasing
Lab: Eclipse Version 9 new Look & Feel: 9.0.1 Related
Lab: Epicor Service Connect for Prophet 21 - Part 2
Lab: Using SQL Views for more effective Query Writing
Speed Decision Making with Greater Access to Prelude Data: Data Export Options
Streamline Distribution Processes with New Features from Version 24
XL Connect for Prophet 21

5/20/2015 12:20

Lunch

5/20/2015 13:10

Cash is Good. Collect Cash Faster with Best Practice Prelude Processes and New Credit Card Features
DynaChange Rules - Overview
Eclipse Central PO Transfers
Eclipse hardware requirements and virtualization
Eclipse Mobile Showroom
Effective Inventory Management in a Multi-Branch Environment
How to Address Your Changing Business Through Documenting Business Processes
Lab: Advanced Report Writer for Eclipse
Lab: XL Connect
MASSCO Leverages Epicor Prelude Data for Improved Efficiency and Customer Loyalty
Migrating and Managing Your Data with DMT (Data Management Tool)
Prophet 21 Secondary Processing
Understanding Prophet 21 Multi-Company Functionality
What's New in Eclipse Accounting?

5/20/2015 14:10

Customer: Preparing to Make the Move to Epicor ERP v10
DynaChange™ Rules - New Features
Epicor ICE for Prophet 21 - BAQs and Enterprise Search
Improve Customer Service and Sales with Epicor Prelude with a Deep Dive into Epicor Prelude Shop Repair Features
Inventory Troubleshooting
Lab: Eclipse User Defined Queues
Lab: Managing the Prophet 21 User Interface
Lab: SQL Advanced Topics
Leverage the Power of SQL SSRS Reporting In Eclipse
Management and Monitoring of Jboss for Eclipse
Managing your Item File (Temporary Items, Item Defaults, Item Catalog, Merge Items)
Preparing for Your Push Button Upgrade. Reducing the Risk of Upgrading is Easy When You are Prepared with the Considerations at
What's New in Eclipse Accounting? Credit Hold Related
What's New in Eclipse?

5/20/2015 15:25

Afternoon Break

5/20/2015 15:50

Analyzing Your Business Processes With XSOL InOrder
Automate Email Distribution Through New Features in Document Management

Customer Presentation: Details to be confirmed. This could be your session! If you are interested in presenting, please contact Epic
Customer Profitability Analyzer and Customer Buying Trend Analysis
Eclipse Job Management Best Practices- Roundtable
Eclipse Product Lifecycle & Dead Stock Reduction
Extending your screens in Eclipse version 9
How to Take Full Advantage of ICE for Prophet 21 Within Your Organization
Lab - Metrics in the Prophet 21 Productivity Ribbon
Lab: Crystal Report Techniques - Part 1
Lab: Drive New Access to Epicor Prelude Data: Understand the Prelude Data Structure and Build Simple Queries with TCL
Lab: Test Drive Eclipse's New Accounting Features
Prophet 21 v12.16 - Production Order Enhancements
Tracking Mill Test reports in Eclipse

5/20/2015 16:50

Creating High Performance to Achieve Breakthrough Financial, Service and Growth Performance
Customer Presentation: Details to be confirmed. This could be your session! If you are interested in presenting, please contact Epic
Eclipse Accounting Best Practices Roundtable
Eclipse Warehouse Op's Best Practices Roundtable
Independent Prelude User Group (IPUG)
Lab: Crystal Report Techniques - Part 2
Lab: Customer Profitability Analyzer
Lab: Drive New Access to Epicor Prelude Data: Understand the Prelude Data Structure and Build Simple Queries with TCL
Lab: Pay Vendor by Credit Card in Eclipse
Optimizing Your Prophet 21 Solution for Better Efficiency and System Utilization
Planning for Credit Card EMV
Printer Setup and Troubleshooting on Eclipse Linux/Unix Based Forms
Prophet 21 v12.16 - GTIN functionality
Rocket Software (Universe/Unidata) - Road Ahead
Roundtable - Tactics to Improve your Bottom Line

5/20/2015 18:15

Dinner and Evening at the Grand Ole Opry

May 21 - Thursday

5/21/2015 7:00

Breakfast

5/21/2015 8:00

Boost System Performance to Improve Reporting with Epicor Prelude; File Index Optimization
Customer Presentation: Details to be confirmed. This could be your session! If you are interested in presenting, please contact Epic
Empowering your Salesforce with Eclipse Mobile
Enabling Your Outside Salesforce with Prophet 21 Mobile
Expediting Change and Managing Risks in Your Projects
Fine Tuning Work Order Processing to Optimize Throughput
Lab: Eclipse General Ledger Financial Report Generator
Lab: Epicor ICE for Prophet 21 - BAQs Part 1
Lab: Sales Master Inquiry
New Volume Rebate Tracking in Eclipse
Printer Setup and Troubleshooting on Eclipse Forms
Roundtable - Security Breaches and Loss Prevention Techniques

WWMS - Getting started

5/21/2015 9:00

Avalara TaxConnect for Prophet 21
Eclipse Eterm to Solar Migration - Benefits
Eclipse Mobile Showroom
Getting Started Selling on Amazon - a first-hand experience
Improve Accuracy in Closing the Month with Best Practice Features
Lab: Creating Dictionaries in Eclipse
Lab: Epicor ICE for Prophet 21 - BAQs Part 2
Lab: Prophet 21 Mobile
Managing Retail transactions using Precise Point-of-Sale
New Eclipse Freight Recovery Queue
Strengthening Your Supply Chain Partnerships With Supplier Stratification
WWMS Workbench

5/21/2015 9:50

Morning Break

5/21/2015 10:00

Administering Documents with the EDI Mapper tool
Advanced Demand Forecasting
Best Practices in Purchasing. Teach Your Buyers Impactful Tips to Improve Purchasing Practices
Customer: Preparing to Make the Move to Epicor ERP v10
Fundamentals of the Eclipse Price Matrix
Harness Power of Eclipse User Defined Queues
Inventory Accuracy with Cycle Counting
Lab: Eclipse General Ledger Templates
Lab: Epicor ICE for Prophet 21 - Dashboards Part 1
Lab: Prophet 21 Commissions
Maintaining Inventory and Transfers in a Multi-Branch Environment on Eclipse
Managing Ship & Debit Rebates in Eclipse
Prophet 21 Sales Pricing
Reduce the Risk of System Down Time with Database and System Tuning Techniques

5/21/2015 11:25

Dead Stock Elimination Best Practices Roundtable for Eclipse
Differentiate Your Business with Eclipse Carton Packing
Distribution Requirements Planning
Eclipse Pricing Theory Maximizing Profitability Roundtable
Get Ready for the Future with Element Credit Card Capabilities - Functionality Overview and New Developments
Identifying and Fixing Business Issue Root Causes Through Lean
Lab: Epicor ICE for Prophet 21 - Dashboards Part 2
Lab: Vendor Supplier Management
Lab: Eclipse Report Writer Basics
Managing Education Using Epicor's Learning Management System
Master the Solar Eclipse Import Utility
Optimizing Your Prophet 21 Environment Through System Health Checks
SQL Profiler - Part 1
Streamline Processes in Finance with New Features from Version 24
Streamline Your Delivery Process with Mobile Proof of Delivery for Prophet 21

5/21/2015 12:15

Lunch

5/21/2015 13:15

Are You Ready if Disaster Strikes? How to Create a Disaster Recovery Plan

Eclipse User Defined Queues Roundtable Discussion

Improve Customer Service in Managing Rentals with a Deep Dive into Epicor Prelude Rentals Features

Lab: DynaChange Rules Part 1

Lab: Epicor ICE for Prophet 21 - Enterprise Search

Lab: Hands on Solar Import Utility

Looking to Extend Epicor Prelude? Look to Epicor Prelude Web Services to Connect

New Customer Facing Order Entry for Eclipse

Overview of Prophet 21 Assemblies and Production Orders

Purging Best Practices for Eclipse

Rapidly Onboarding Mergers and Acquisitions

Roundtable - Forecasting and Distribution Requirements Planning

Roundtable with Prophet 21 Product Management - Distribution Trends

SQL Profiler - Part 2

5/21/2015 14:15

Did you know that...

Eclipse Structured Cycle Counting

Eclipse Version 9 new Look & Feel: 9.0.0 Related

eCommerce Your Way with Epicor eCommerce solutions

EDI for Distribution: How to Leverage EDI to its Fullest Capacity

Fine Tuning Prelude to Optimize Sales Order Processing Throughput

Intermediate Eclipse System Administration on Linux

Lab: DynaChange Rules Part 2

Lab: Mastering Eclipse Reports

Lab: Modifying Prophet 21 Forms with Crystal

Lab: Speed Decision Making with Greater Access to Prelude Data: Data Export

Managing Consigned Inventory in Prophet 21

Planning for a Successful Upgrade to Epicor ERP v10

Prophet 21 Light Manufacturing

Sales Tax Flow in Core Eclipse

5/21/2015 15:30

Afternoon Break

5/21/2015 15:45

Avalara Tax Integration for Eclipse

Branch Manager Queues to Monitor on Eclipse

Exploring Prophet 21 CRM

Lab: Eclipse Version 9 new Look & Feel: 9.0.0 Related

Lab: Exporting Data with SSIS

Managing Customer Owned Inventory with Eclipse Direct Through Stock

Roundtable - Manufacturing

What's New in Eclipse?

Wrap Up with David Klendshoj