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Leading Australian Manufacturer Wilson Transformer Company Expands Use of Epicor® With Migration to Latest ERP Solution

Wilson Transformer Company Becomes First Customer in ANZ to Implement Product Lifecycle Management

SYDNEY, Australia and IRVINE, Calif. — April 19, 2011 — [Epicor Software Corporation](#) (NASDAQ: EPIC), a leading provider of enterprise [business software solutions](#) for the midmarket and divisions of Global 1000 companies, today announced that Wilson Transformer Company, a leading Australian manufacturer of power and distribution transformers, will implement the next-generation Epicor [enterprise resource planning](#) (ERP) solution. The company will be the first customer in Australia and New Zealand to implement the solution's Product Lifecycle Management (PLM) capability.

With over 650 employees based in Australia, Wilson Transformer Company works collaboratively with its customers, using its unique experience and know-how in engineering, manufacturing and logistics, to provide innovative and tailored solutions to satisfy customer requirements. Wilson Transformer Company also has two specialised manufacturing operations based in Victoria, one for Power Transformers in Glen Waverley and the other for Distribution Transformers in Wodonga.

Wilson Transformer Company selected Epicor ERP through Epicor's strategic partner, COGITA, which has worked with Epicor for more than ten years. COGITA, who was recently named "Global Partner of the Year" by Epicor for the third consecutive year, sells and supports Epicor ERP products, for design-to-order, make-to-order, engineer-to-order, configure-to-order and mixed-mode manufacturing companies in the private sector.

Wilson Transformer Company's decision to opt for the Epicor ERP solution was based, in part, on the success the company has enjoyed to date using the Epicor Vantage solution, sold and implemented by COGITA. Wilson Transformer currently uses the Vantage

solution to support its financial management system and logistics operations. More specifically, the company was vigorously searching for a robust PLM system.

“While we were very happy with the capabilities offered by the Vantage solution, we knew that the platform and upgrade path offered by Epicor’s next-generation ERP solution was ultimately a better fit for our organisation as we continue to grow,” said Ed Wilson, General Manager, Power Business Unit at Wilson Transformer Company. “In particular, we were also impressed with the product lifecycle management capability offered through Epicor ERP. We have been looking for a comprehensive PLM system for some time. Given the nature of our business, it is critical we have access to, and complete visibility of all information pertaining to a specific product including specifications, design, client liaison, service, maintenance, manufacture and procurement terms. Ultimately, we wanted an end-to-end solution that would enable us to generate greater efficiencies in terms of design, production and engineering workflows.”

“The out-of-the-box integration of the PLM system with Epicor, as well as its integration with other third party systems including 3D CAD, was a huge draw for us. In addition, the modern technology and flexible platform of Epicor ERP, which is built on Microsoft .NET technology, was also a very attractive proposition. By upgrading from Vantage to Epicor ERP, we have the best of both worlds: we still retain a strong ERP infrastructure but now have the added integrated PLM component, which we have been striving for, for some time. Knowing we will work closely with COGITA for the initial implementation and for ongoing support is also a huge comfort for us,” explained Guy Barnsley, Mechanical Engineering Manager at Wilson Transformer Company, Power Business Unit.

“Manufacturers all over the world enjoy Epicor’s ease of use, ability to adapt to business and industry-specific requirements, and scale as they expand, change, and ultimately grow -- we are confident that Wilson Transformer will be no exception,” said Charles Hamilton, senior regional director for Epicor. “We have redefined enterprise software to maximise productivity in every area of our customer’s business operations. We believe that by offering Wilson Transformer Company a robust and flexible platform, they will achieve a single version of truth across their business processes and value chain.”

“As an early adopter of our Vantage solution in Australia, we are encouraged by Wilson Transformer’s decision to upgrade to our latest ERP offering, and trust they will reap the same, if not greater rewards. We are privileged to be working with such a well respected and progressive Australian company,” said Hamilton.

Roger Fairgray, client services director for COGITA said, “We are delighted that Wilson Transformer Company is expanding its engagement with Epicor by leveraging the increased functionality and scope of embedded modules that Epicor ERP has to offer,

including: Advanced Planning and Scheduling, Maintenance Management, Enterprise Quality Assurance, Enterprise Performance Management, as well as expanding to PLM.”

For more information about Wilson Transformer Company please visit:
<http://www.wtc.com.au/>.

About Epicor Software Corporation

Epicor Software is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality and services industries. With 20,000 customers in over 150 countries, Epicor provides integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM), human capital management (HCM) and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability. Founded in 1984, Epicor takes pride in more than 25 years of technology innovation delivering business solutions that provide the scalability and flexibility businesses need to build competitive advantage. Epicor provides a comprehensive range of services with a single point of accountability that promotes rapid return on investment and low total cost of ownership, whether operating business on a local, regional or global scale. The Company’s worldwide headquarters are located in Irvine, California with offices and affiliates around the world. For more information, visit www.epicor.com.

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