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## Global Organics Group Implements Epicor ERP

***Integrated Life Sciences Company Uses Epicor to Transform Its Business and Strengthen Competitive Standing in the Fast-Emerging Sustainable Agriculture Market***

LIVERMORE, Calif., December 1, 2011 -- [Epicor Software](#) Corporation, a global leader in [business software solutions](#) for manufacturing, distribution, retail and services organizations, today announced that [Global Organics Group](#), an integrated life sciences company, has implemented the Epicor® next-generation [enterprise resource planning \(ERP\)](#) solution. For the past five years, Global Organics has been growing by more than 25% each year. The company needed to become more technology enabled in order to keep pace in the fast-emerging organic and sustainable agriculture market.

When Ted Landis became president and CEO of Global Organics in October 2010, one of his first orders of business was to implement an all encompassing software system that touches all functions of the organization, from finance to manufacturing. The Arizona-based company is made up of several business entities with domestic retail sales and distributors throughout the US, as well as international distributors located throughout Australia, Indonesia, Europe, Latin and South America. Landis knew that adopting a uniform technology platform would help sharpen the company's competitive edge and position them for strong growth. It wasn't long before Global Organics traded in its '[sneakernet](#)' for an end-to-end ERP solution from Epicor.

"Epicor is helping us transform our business," says Landis. "Integration was the key to becoming more productive and efficient. Epicor connects all of our business units onto one complete environment and gives us visibility into data that we've never been able to see in the past. This allows us to manage our business in a proactive manner."

Epicor was chosen for its "out-of-the-box" fit and fully-integrated, core ERP modules. "We felt confident that we could implement Epicor with the least amount of disruption to our business," continues Landis. "By the end of the selection process, we felt like Epicor really knew our company and we had a clear understanding of how Epicor was going to help our business."

Global Organics successfully implemented Epicor within nine months. Today, the company has the core of its business running on the solution and they're already seeing great results. "We are quickly gaining traction within the system," says Jeffrey Hoelzel, controller for Global Organics and project manager overseeing the implementation team. "We started with the financial and manufacturing modules first and

have accomplished quite a lot. From a financial standpoint, we have greater visibility into accounts receivable and accounts payable. We've also completely automated our inventory management processes. Overall, the transition to a modern ERP solution has given us seamless access to understanding the pulse of not only our own company, but our vendors and customers as well.”

Going from a system that just handled finance to Epicor which covers the full spectrum of business processes has been hugely successful for Global Organics. According to Landis, Epicor is helping the company compete better. “We are one of the few companies in our industry that is using this level of sophistication in technology,” says Landis. “We have visibility into all of our raw materials and manufacturing processes in an automated fashion. This is critical for meeting growing customer needs and the demands of the evolving organic and sustainable agriculture industry. With Epicor behind us, we can strengthen our competitive standing.”

“Maximizing the performance of your ERP system is critical to driving your organization’s growth,” says Malcolm Fox, director of product marketing for Epicor. “In this case, Epicor is providing Global Organics with the muscle power they need to be able to take the company to the next level in business performance. The effects of ERP on business success, particularly in high-growth industries such as the organic and sustainable agriculture market, are significant and very much measurable. We are excited to provide Global Organics with an end-to-end business software solution that is helping them respond faster to their rapidly growing market, and accommodate the accelerated growth of their company.”

### **News Facts**

- [Global Organics Group](#), an integrated life sciences company, has implemented the Epicor next-generation [ERP](#) solution
- Epicor ERP was chosen for its “out-of-the-box” fit and fully-integrated, core ERP modules
- Global Organics successfully implemented Epicor ERP within nine months and the company is already seeing great results

### **About Epicor Software Corporation**

Epicor Software Corporation is a global leader delivering business software solutions to the manufacturing, distribution, retail and services industries. With nearly 40 years of experience serving midmarket organizations and divisions of Global 1000 companies, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), point of sale (POS), supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor inspires customers to build lasting competitive advantage. Epicor provides the single

point of accountability that local, regional and global businesses demand. The Company's headquarters are located in Livermore, California, with offices and affiliates worldwide. For more information, visit [www.epicor.com](http://www.epicor.com).

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Contacts: Lisa Preuss  
Director, Public Relations  
Epicor Software Corporation  
949/585-4235  
[lpreuss@epicor.com](mailto:lpreuss@epicor.com)