



News Release

FOR IMMEDIATE RELEASE

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Epicor® Positioned as a Visionary in Magic Quadrant for ERP for Product-Centric Midmarket Companies

Evaluation Based on Completeness of Vision and Ability to Execute

IRVINE, Calif., January 5, 2011 — [Epicor](#) Software Corporation (NASDAQ: EPIC), a leading provider of enterprise business software solutions for the midmarket and divisions of Global 1000 companies, today announced that [Epicor 9](#) is positioned as a Visionary in Gartner's Magic Quadrant (MQ) for ERP (Enterprise Resource Planning) for Product-Centric Midmarket Companies.¹

The MQ for ERP for Product-Centric Midmarket Companies evaluates products that have a global presence and are specifically tailored for product-centric midmarket companies with roughly \$50 million to \$1 billion in revenue. To download the full report, visit <http://www.epicor.com/Company/Pages/ERPMagicQuadrant.aspx>.

Innovative Approach to Midmarket ERP

“Epicor’s focus to bring unique value to our customers is what drives us to continually deliver technology innovations and services that offer unprecedented choice and flexibility,” said George Klaus, chairman, president, and CEO of Epicor. “We believe our positioning as a visionary vendor in this report supports our long-standing commitment to providing our customers with flexible, scalable and cost-effective solutions that keep pace with the latest technologies and industry best practices; the successful execution of a multi-product consolidation strategy with Epicor 9—something no other vendor has achieved—is testament to our commitment to helping our customers increase efficiency and productivity, and ultimately achieve their business objectives.”

The award-winning Epicor 9 offering was released in December 2008, representing the convergence of Epicor's 25 years of experience delivering enterprise-wide solutions into a single next-generation global ERP solution. Today, over 300 customers worldwide are live on Epicor 9, and the solution has been shipped to over 2,000 sites in 56 countries, including shipments to over 800 new customers.

Major Market Trends and Changes

According to Gartner, among the major trends and changes in the market since the last publication of this Magic Quadrant is, "**Service-oriented architecture (SOA) and BPM prove their value in packaged applications for the midmarket:** A combination of SOAs and BPM concepts allow for an unprecedented level of flexibility and adaptability."²

During 2010, Epicor announced a [major new release](#) of its next-generation Epicor 9 ERP designed to help organizations take advantage of the changing economic tide. Featuring [Epicor True SOA™](#) the solution delivers a powerful, visionary foundation that enables companies to better use and derive benefits from ERP at a business level. Epicor's newest ERP offering also delivers substantial capabilities focused on cost reduction, process improvement and customer responsiveness—stated top priorities toward achieving business recovery and growth.

Epicor also extended industry-specific capabilities for companies in manufacturing, distribution, financial services, construction and engineering, and project-based organizations within the new release. Broadening the reach into the services sector, strong new capabilities in the areas of project management and accounting will assist businesses involved in government contracting work, and related professional services. Epicor continues to leverage modern technology with its innovative approach to architecture, mobility, embedded analytics and built-in business process management (BPM) features, designed to offer businesses both choice and a high level of flexibility—delivered on-premise, as a managed service, or in the cloud.

Product Availability

The latest version of Epicor 9 became available in March 2010. For more information on Epicor ERP solutions visit <http://www.epicor.com/products/pages/epicor.aspx>.

^{1, 2} Gartner, Inc., "Magic Quadrant for ERP for Product-Centric Midmarket Companies," Christian Hestermann, Chris Pang, Nigel Montgomery, December 17, 2010

About the Magic Quadrant

The Magic Quadrant is copyrighted 2010 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About Epicor Software Corporation

Epicor Software is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality and services industries. With 20,000 customers in over 150 countries, Epicor provides integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM) and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability. Founded in 1984, Epicor celebrates 25 years of technology innovation delivering business solutions that provide the scalability and flexibility businesses need to build competitive advantage. Epicor provides a comprehensive range of services with a single point of accountability that promotes rapid return on investment and low total cost of ownership, whether operating business on a local, regional or global scale. The Company's worldwide headquarters are located in Irvine, California with offices and affiliates around the world. For more information, visit www.epicor.com.

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