

# Top 10 Business Decisions



## that Drive a Migration or Upgrade

At Epicor®, we share a common purpose with our customers—success. Our solutions—both software and services—are designed to enable greater success within your organization. As you consider your business demands and opportunities, it's understandable that you will evaluate new technology in order to support that success. Epicor's migration and upgrade process

provides a way to extend the value of your Epicor investment through innovative technology focused on business success. Here are ten reasons to consider a migration or upgrade to Epicor's latest enterprise resource planning (ERP) solution.

# 1

### BUSINESS ARCHITECTURE

As your organization continues to grow, you'll need a business architecture that allows you to take advantage of modern technology developments. Epicor's true service-oriented architecture (SOA) based on the Microsoft® .NET™ Framework gives you the power of agile business applications with the flexibility to adapt functionality as your business environment changes.

# 2

### USER PRODUCTIVITY

Enabling continuous performance within your business means empowering your employees to be more productive. Epicor Information Worker integrates seamlessly with Microsoft Office. With Information Worker, users can view and update data from your Epicor applications—in real time—directly within Microsoft Office and in context to their current task or activity. Based on security and role, they have the ability to review and add information in a familiar environment and even work offline before synchronizing changes back to Epicor when ready. Information Worker broadens access to essential business information, ultimately driving business productivity, customer service satisfaction, and profitable growth.

# 3

### EASY ACCESS TO INFORMATION

Searching for information can be time consuming and error prone. With Epicor's latest manufacturing solution, you'll find real-time, accurate information via a business activity query (BAQ) tool that includes graphical Dashboards and comprehensive inquiry views called Trackers. Dive quickly into live production data and produce reports with ease.

# 4

### HIGHER QUALITY AND LOWER COSTS

Lean manufacturing and total quality initiatives are critical to continued success in a highly competitive market. Epicor's next generation solutions are well positioned to support just that with built-in Kanban, parts on-the-fly, and business activity management (BAM) that enables alerts and business triggers throughout the system. Plus, integral business process management (BPM), a by-product of Epicor's powerful SOA lets you create and model your business processes at a business level. With Epicor Product Lifecycle Management (PLM), embedded product configuration and sophisticated product data management capabilities, you can get your products to market with the highest quality and the best return—all while managing and controlling costs.

# 5

### FASTER AND MORE EFFECTIVE COMMUNICATION

Optimize your supply chain efficiency with the power of Epicor Service Connect, a business orchestration and integration tool that enables faster and more efficient application-to-application and business-to-business connectivity. Interface with your trading partners, other sites, customers and suppliers that make up your supply chain. Service Connect delivers proven benefits in terms of reducing administrative burden and related costs, and speeding up and driving out processes not focused on satisfying customers.

# 6

### CHOICE AND FLEXIBILITY

Epicor's next generation business applications provide unprecedented levels of choice and flexibility for business. Through a combination of Windows, Linux and Unix operating systems to embedded databases like Progress® or leading RDBMS like Microsoft SQL Server,™ Epicor provides fast, reliable, and scalable platform options, allowing you to choose what's right for your organization.

# 7

### MOVE FROM PASSIVE TO ACTIVE MANAGEMENT

Epicor believes in helping you drive enterprise performance right across your business, and with over 250 out-of-the-box key performance indicators you'll get the business intelligence you need to support the right decisions within your business. Integral analytics help you move from passively measuring business progress to proactively planning next steps and meeting longer term goals.

# 8

### FUTURE GROWTH

Whether you are a global, multi-site or single-site manufacturer, distributor or perhaps a hybrid of the two, Epicor's next generation solution is the right choice for you. With multi-lingual, multi-currency and country specific capabilities, Epicor has the global presence to support your business worldwide.

# 9

### INCREASE SALES PRODUCTIVITY

Epicor's Quote Management, Order Management, and Advanced EDI Demand Management enable you to capture orders and seamlessly integrate your supply chain with production, fulfillment, and accounting. Automate labor-intensive processes and make the quote-to-cash process easy. With Epicor Portal you can deliver just the right level of supply-chain transparency and visibility, taking advantage of the Internet to meet the demands of customers and suppliers to connect and collaborate more effectively on business opportunities.

# 10

### MAXIMIZE IT VALUE

Epicor offers hassle-free business software with minimal IT overhead. Our next generation applications supported by true SOA deliver embedded rather than integrated capabilities for key processes like customer relationship management (CRM) and advanced planning and scheduling (APS). Additionally, with Epicor Service Connect you control an extensible solution that offers an easy way to connect and integrate with other applications without the need for complex or costly custom programming.

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