



Executive Management Biography

Juanita Lott

Senior Vice President and Chief Human Resources Officer

Juanita Lott brings more than 20 years of executive experience in human resources (HR) management and the technology industry to her role as senior vice president and chief human resources officer of Epicor Software Corporation. Lott leads the global HR initiatives for Epicor and assists in building a winning corporate culture. Lott is responsible for the company's HR, benefits, talent acquisition and management, and compensation teams and systems worldwide.

Prior to Epicor, Lott was senior vice president of HR and HR Technology for IAC Search and Media, the internet division of IAC, a \$1.6 billion global media corporation. While at IAC, Lott played a key leadership role in developing the HR strategy to support the integration of IAC's more than 50 Internet businesses, which include Ask.com, Match.com, Dictionary.com, and Excite.com, among many others.

Previously, Juanita was vice president of worldwide HR for Sybase Corporation where she led organizational development and workforce management during Sybase's growth from a privately held database company of 300 employees to a publicly traded global corporation with 6,000 employees and over \$1 billion in revenue. Prior to Sybase, Lott held a variety of management positions in HR and compensation at Alcatel Business Systems, Qume Corporation and Stanford University.

In addition to her leadership roles in HR, Lott was the founder and CEO of Bridgestream, an enterprise security software company (acquired by Oracle in 2007) focused on role and identity management and mapping.

Lott received her bachelor's degree in Liberal Arts from the University of California Davis and her master's degree from Mills College. She is a member of the Forum for Women Entrepreneurs and Executives and she is a trustee alumna of Springboard Enterprises, a venture catalyst organization that provides funding support to women-led businesses.